



中保科技集團
TAIWAN SECOM GROUP

Investor Conference

2025.06.26

Stock Symbol : 9917

Keynote Speaker : 林建涵 Frank Lin

Disclaimer

- The contents of this presentation have been prepared in accordance with the reviewed financial statements, and the financial statements have been prepared in accordance with IFRS, and the complete contents and data are based on the financial statements.
- The actual results of operations, financial conditions and statements of cash flow of the Company in the future may differ from the forecasted information. This may be due to a variety of known or unknown risks or uncertainties.
- Except as required by law, the Company is not obligated to proactively update the presentation of its future outlook in response to the generation of new information or the occurrence of future events.

Agenda

- 01 1Q2025 Financial Results
- 02 2H2025 Business Outlook
- 03 Q&A

Food, Medical, Housing, Transportation, Entertainment through Taiwan Secom



食

復空食品

復興航棧



永潤食品

肉鬆廠

哈比人甜館



醫

立偉電子

家庭守護

AED My Care

雲守護 | 照顧

中保健康家

中保保險經紀人



住

中保好生活

史詩科技

國雅營造

睿信建設

國宇建材

國產建材實業

台北港埠通商

保華資安

Dr.ID

國鈞保全

國雲樓管

國興保全

中保無限

保創科技

RAIXIN 睿信三輪

中保防災科技

惠普

立捷國際

SECOMVIEW

LUTRON

國雲保全



行

Q車雲

中保物流

國雲停車

立保保全

泊車趣 Parcl Here

立保科技

國雲科技

ATON 博訊科技

MINIBOND

車機群組定位管理系統



育樂

林燈文教公益基金會

中保關懷社會福利基金會

中興保全文教基金會

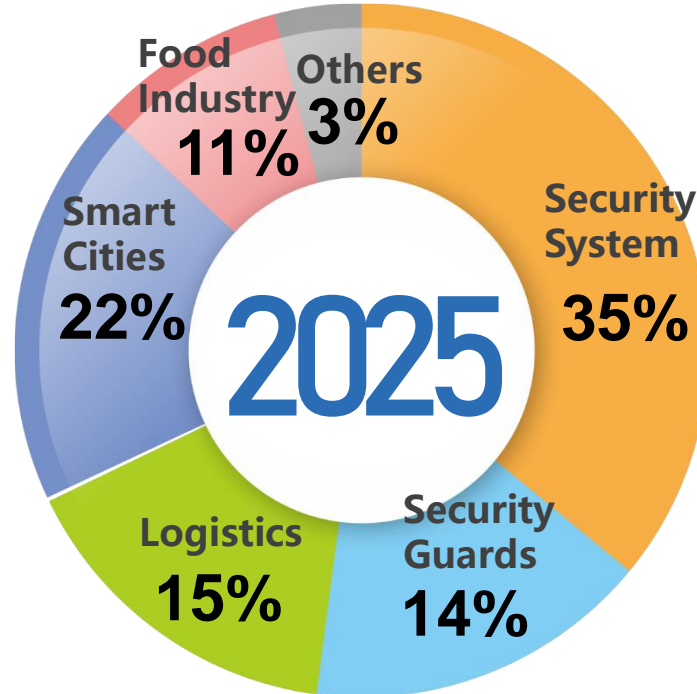
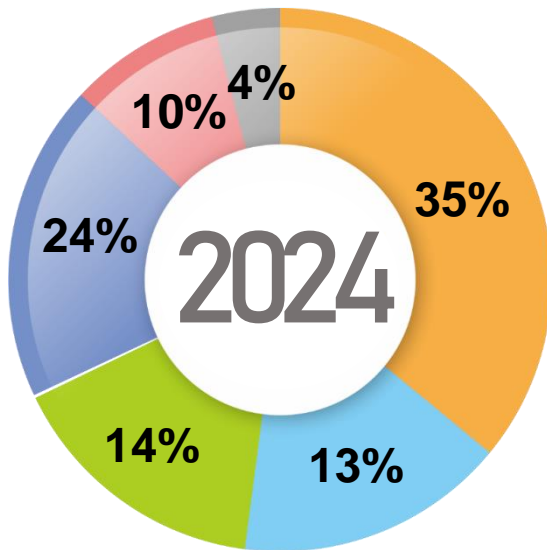
樂到家

林孝信文化基金會

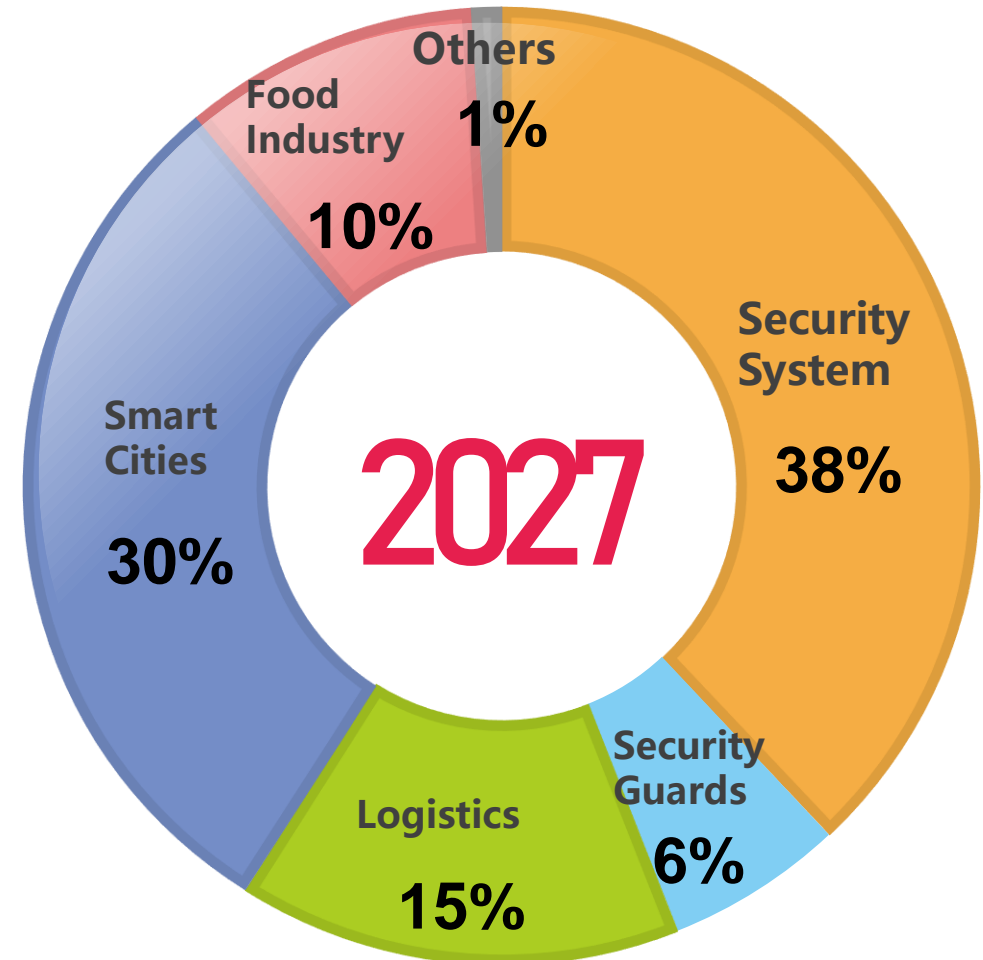
有戲娛樂

Revenue from Five Business Group

Revenue Distribution



Revenue Share of 1Q2025



01

1Q2025 Financial Results

Three Key Financial Ratios Increase

Income Statements

Unit: NT\$ M

	2025Q1	2024Q1	YoY	
Revenue	4,638	4,282	356	+8.3%
Gross Profit	1,561	1,400	161	+12%
Gross Margin	34%	33%		+1% ↑
Operating Expenses	749	704	45	+6%
Operating Expenses Rate	16%	17%		-1%
Operating Income	812	696	117	+17%
Operating Margin	18%	16%		+2% ↑
Net Income	720	631	90	+14%
Net Profit Margin	16%	15%		+1% ↑

Steady Growth of Assets

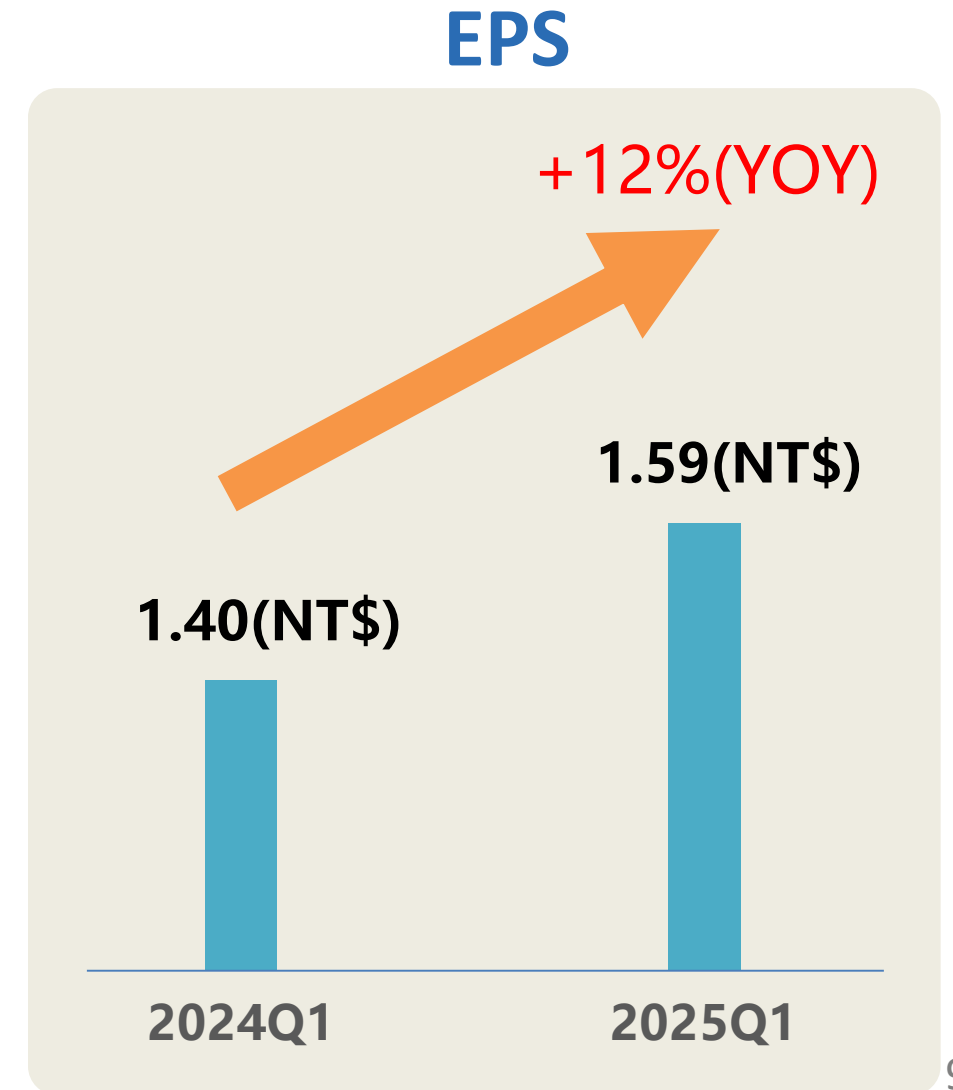
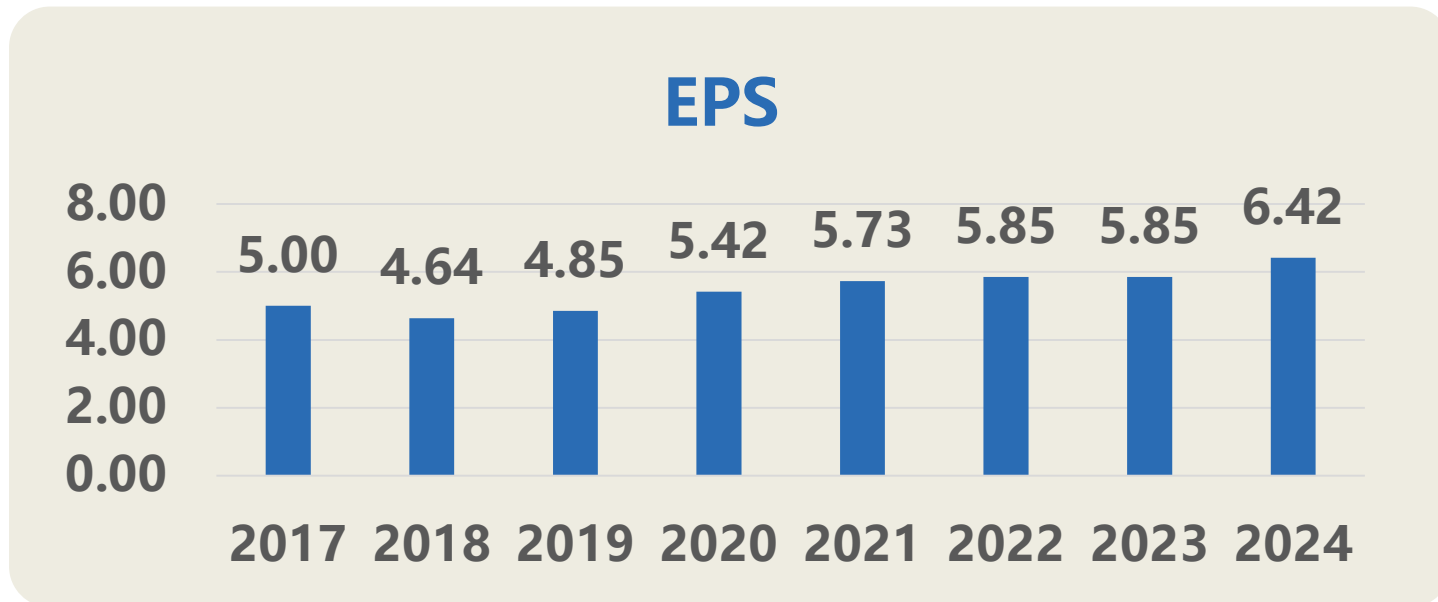
Balance Sheets

Unit: NT\$ M

	2025.03.31	2024.03.31	YoY
Cash and Cash Equivalents	5,918	4,503	+31%
Investments Accounted for Using the Equity Method	5,118	4,664	+10%
Property, Plant and Equipment	10,209	9,498	+7%
Total Assets	29,533	27,020	+9%
Long-term & Short-term Loans	6,897	5,416	+27%
Capital	4,512	4,512	+0%
Total Liabilities	15,316	13,315	+15%
Total Equity	14,217	13,705	+4%

High Dividend Payout Ratio

Year	2017	2018	2019	2020	2021	2022	2023	2024
Cash Dividend	4.0	4.0	4.0	5.0	5.0	5.0	5.2	5.2
Yield (%)	4.5	4.5	4.6	5.8	5.3	4.9	4.7	4.2
Pay Out Ratio (%)	80.0	86.2	82.5	92.3	87.3	85.5	88.9	81.0



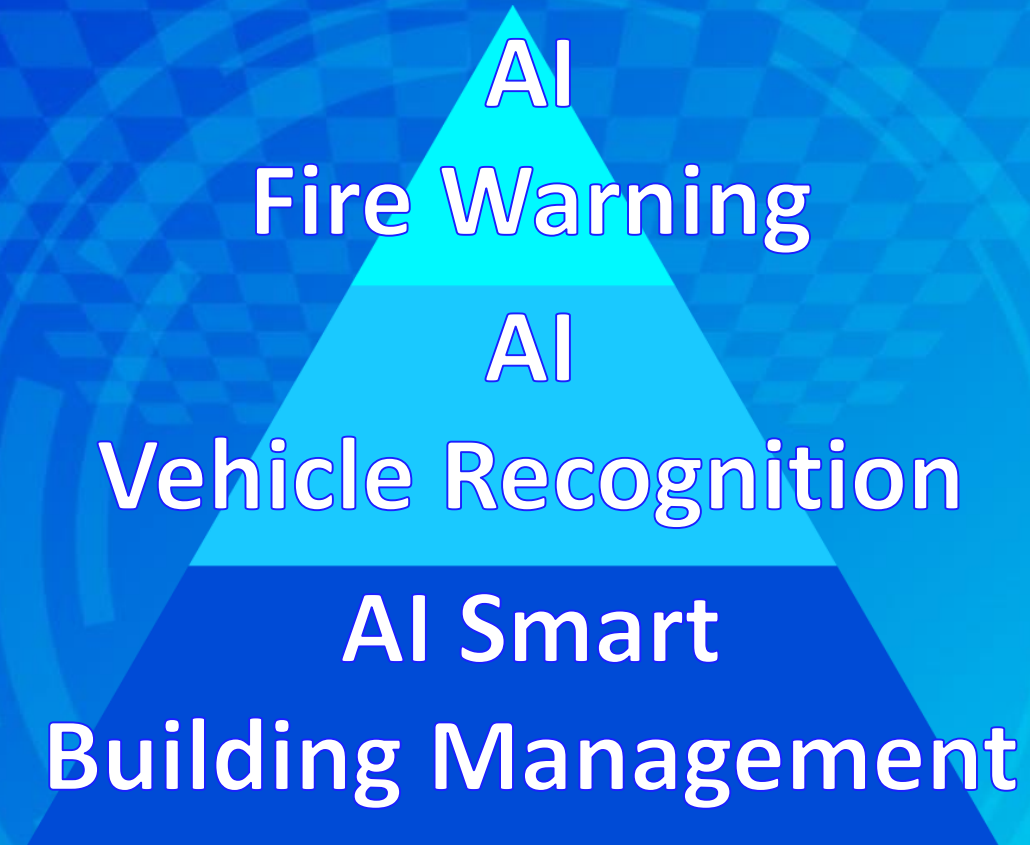
Three Highlights in Departments

Unit: NT\$ M

Departments	2025Q1	%	2024Q1	%	YoY		
Security System	1,662	35%	1,541	36%	81	5%	↑
Logistics (Logistics/Cash Transportation)	710	15%	636	15%	74	12%	↑
Smart City	1,012	22%	931	22%	81	9%	↑

2025 H2

Business Outlook 1



Commercial
Office

Household

Security System
Three Major Growth Drivers

Growth Driven: AI Smart Building Management System Replaces Manual Management



優勢

1 「AI facial recognition」
access control

2 24-hour security monitoring

3 The Security Control Center
connect with the police and
send personnel for help

Opportunities: Fire Warning for Old House and Community with Subsidy Project

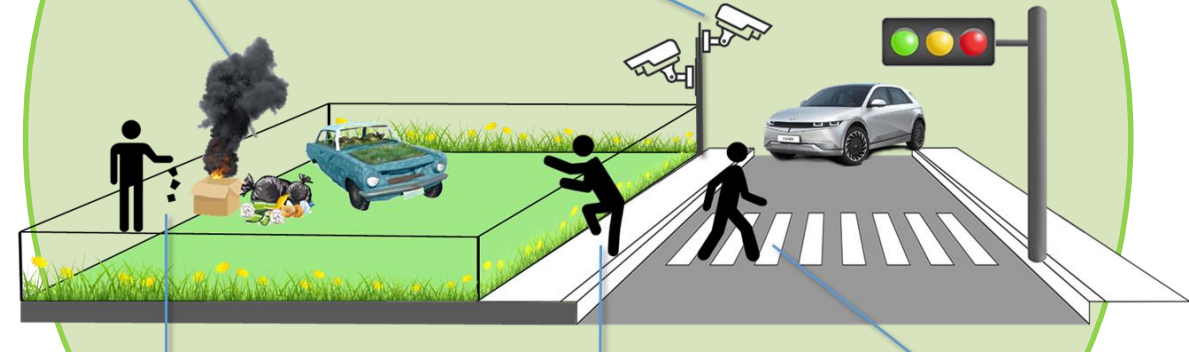
Indoor disaster prevention



outdoor disaster prevention

Disaster prevention
(smoke and fire source analysis)

Peripheral monitoring
(people flow, Traffic flow)



Peripheral monitoring
(litter)

Monitoring
(Electronic Fence
AI Image Analysis)

Intersection Traffic Monitoring

Rental License Plate AI Recognition System

Community Management Committee's Installation Demand is Strong



Lease



No remote control required
Or magnetic buckle



Improve entrance
and exit safety



Easy management

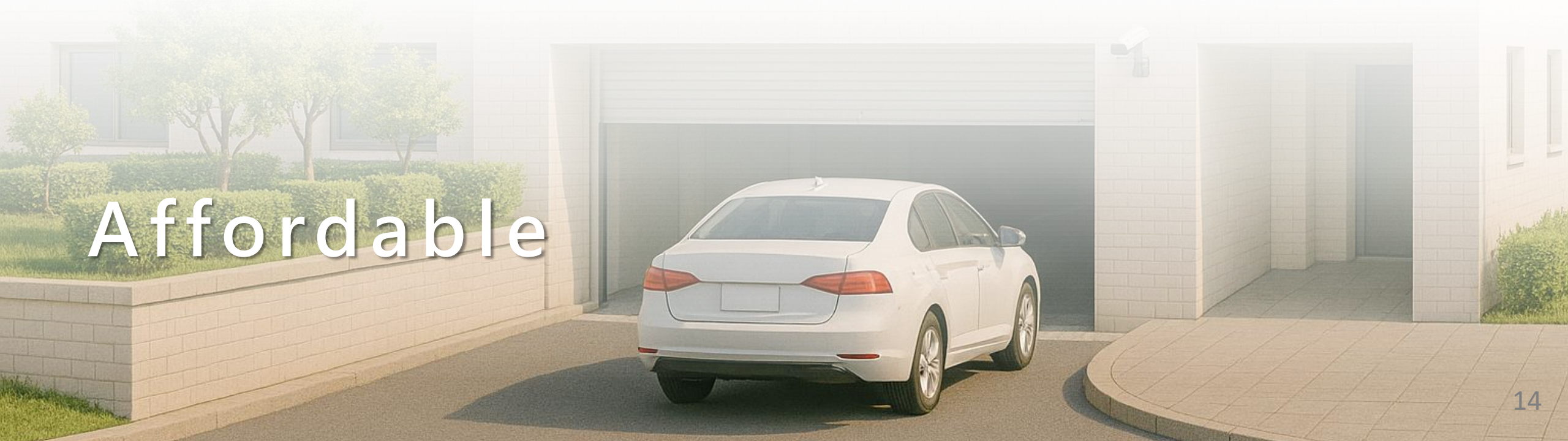


Vehicle entry and exit
Can be listed



Maintenance
No worries

Affordable





2025 H2

Business Outlook 2

Unmanned Store Business Opportunities

Demand Increases : Cash Management

Labor shortage drives demand for unmanned stores.
Logistics/cash transport YoY \uparrow 12%.



Target Market



Hospital



Chain Restaurant



Department store

Momentum: Unmanned Field Solution

LEEBAO Integrated Solution for Unmanned Store

Management Platform

Back side

- Banknote remittance
- Transaction report analysis
- Self-service payment and deposit



Payment Machine

Service

- Exchange for replacement banknotes
- Troubleshooting services
- Machine maintenance
- Storm & Flood monitoring

2025 H2

Operational Focus 4

Drone Application

(中保無限飛)

Point 1

Subscription Model for AI Drone Application Platform

場 域

大型



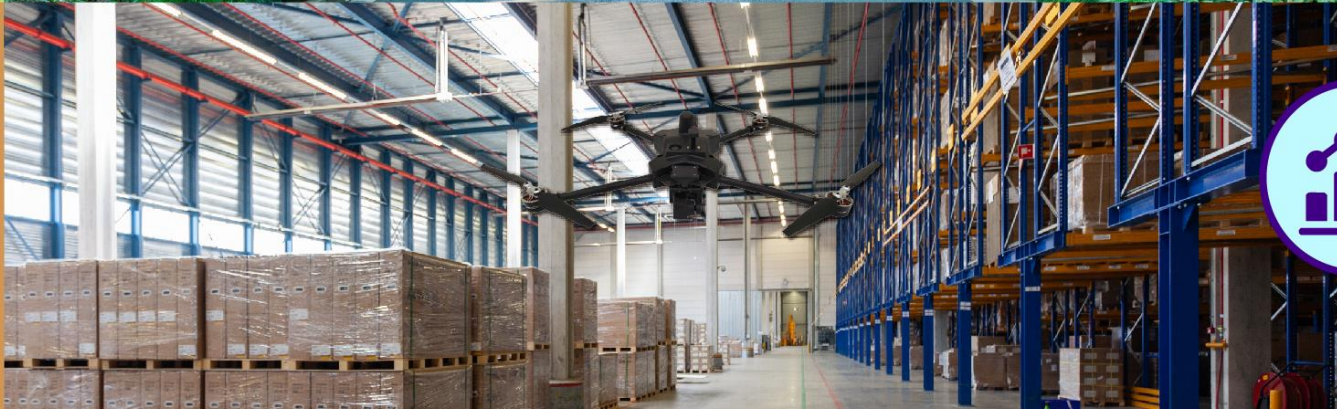
物品
搬運投遞

中型



定時
自主巡檢

小型



資料收集
AI分析



Operational Focus of 2025

ESG

Point 2 Two Main Training Topics English Education + ICT Communication



Improve English expression



ICT Information and Communications
Technology Training Program

Point 2 Long-term Training and Companionship. Supplementary Classes and Baseball camps. Shorten the Education Gap





永續、領航、新未來
WE ARE THE FUTURE