



中保科技集團

Investor Conference of 2024

2025.04.08

Stock Symbol : 9917

Keynote Speaker : 林建涵

Disclaimer

- The contents of this presentation have been prepared in accordance with the reviewed financial statements, and the financial statements have been prepared in accordance with IFRS, and the complete contents and data are based on the financial statements.
- The actual results of operations, financial conditions and statements of cash flow of the Company in the future may differ from the forecasted information. This may be due to a variety of known or unknown risks or uncertainties.
- Except as required by law, the Company is not obligated to proactively update the presentation of its future outlook in response to the generation of new information or the occurrence of future events.

Agenda

- 01 Financial Results and Revenue of 2024
- 02 Operational Focus and Business Outlook of 2025
- 03 Q&A

Food, Medicine, Housing, Transportation, Entertainment through Taiwan Secom

食



復空食品

復興航棧



肉老媽

哈比人咖啡館

永潤食品

京瑛科技

開店快手

好店幫

住



中保好生活

史詩科技

國雍營造

睿信建設

國宇建材

國產建材實業

台北港埠通商

保華資安

Dr.ID

國昀保全

國雲樓管

國興保全

中保無限

保創科技

RAIXIN 睿信三輪

中保防災科技

惠普

立捷國際

潔菌家

SECOMVIEW

LUTRON

國雲保全

醫



立偉電子

AED My Care

中保健康家

中保保險經紀人

家庭守護

雲守護 i 照顧

行



Q車雲

國雲停車

泊車趣 Parc!Here

國雲科技

miniBOND 車機群組定位管理系統

中保物流

立保保全

立保科技

AION 博訊科技

育樂



林煒文教公益基金會

中興保全文教基金會

林孝信文化基金會

有戲娛樂

中保關懷社會福利基金會

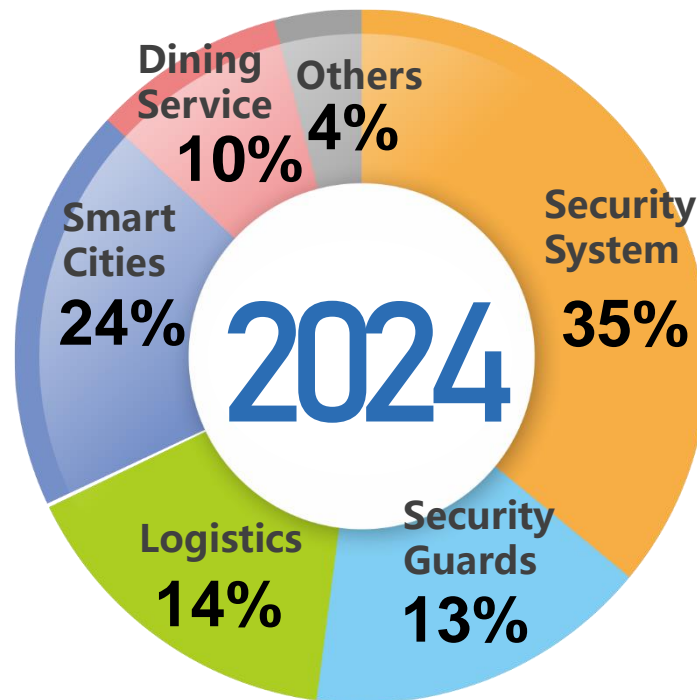
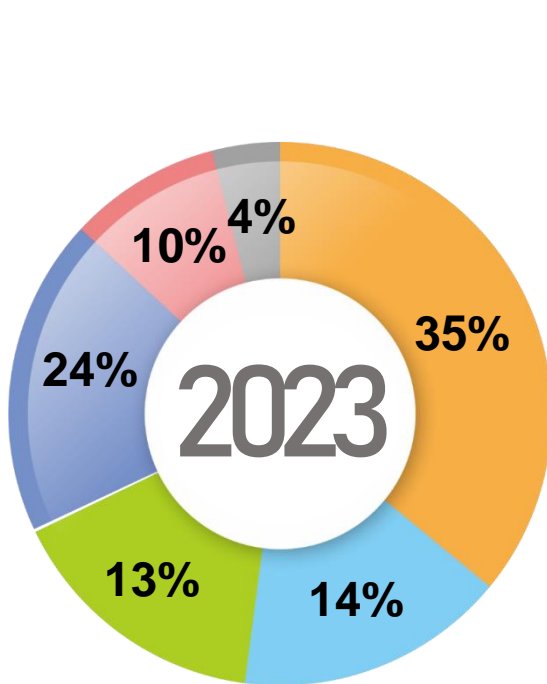
樂到家

有戲娛樂

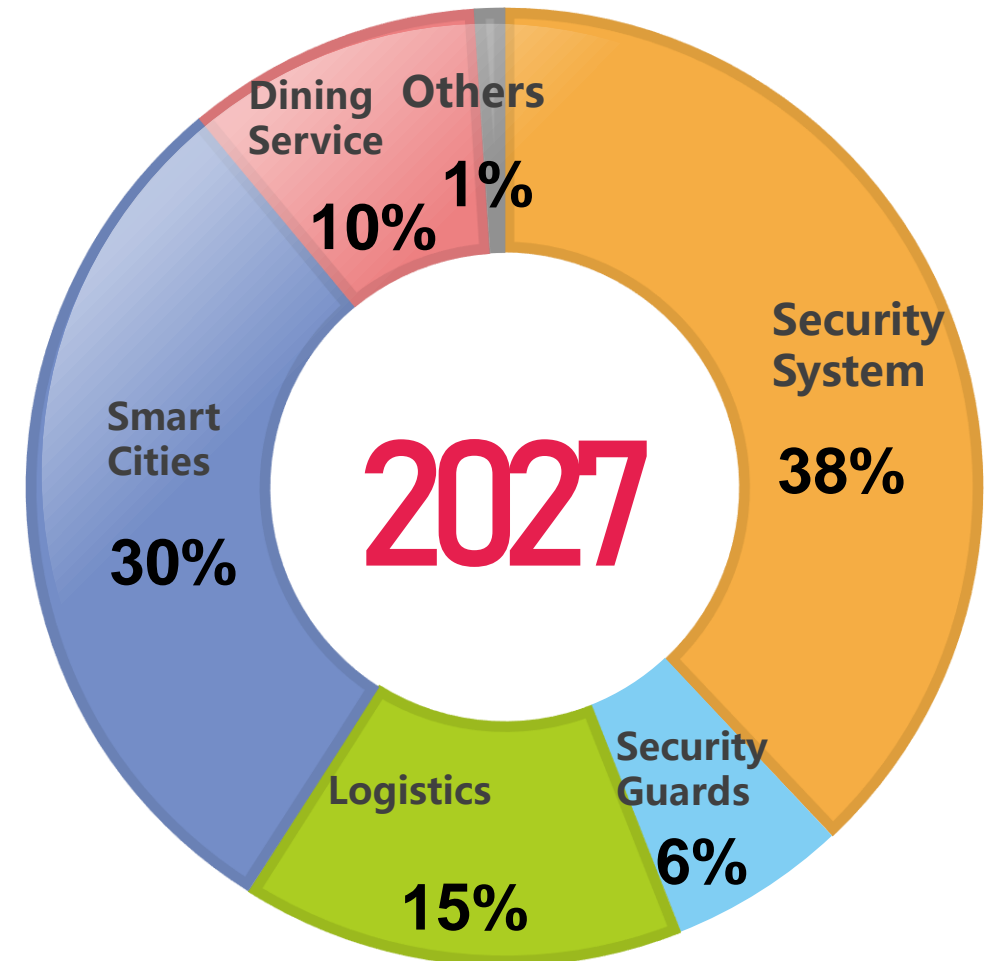
My Story Our Victory

Revenue from Five Departments of Taiwan Secom

Revenue Distribution



Revenue Share of 2024



01

Financial Results of 2024

Revenue, Gross Profit, Operating Profit, and Net Profit Margin all Increased



Income Statements

Unit: NT\$ M

	2024	2023	YoY	
Revenue	17,859	17,074	785	+4.60% ↑
Gross Profit	5,816	5,578	237	+4.26% ↑
Gross Margin	33%	33%		0%
Operating Expenses	2,950	2,938	12	+0.39%
Operating Expenses Rate	17%	17%		0%
Operating Income	2,866	2,640	226	+8.55% ↑
Operating Margin	16%	16%		0%
Net Income	2,893	2,622	271	+10.34% ↑
Net Profit Margin	16%	15%		1%

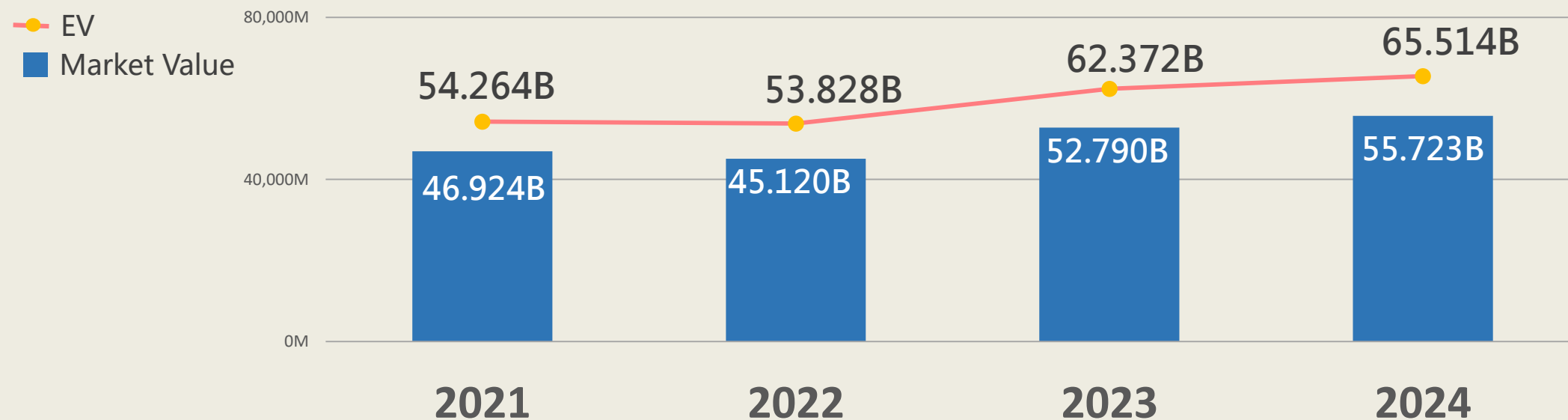
Balance Sheets



Unit: NT\$ M

	2024.12.31	2023.12.31	YoY
Cash and Cash Equivalents	5,460	4,690	+16%
Financial assets measured at amortized cost, non-current	4,942	4,482	+10%
Property, Plant and Equipment	9,889	9,481	+4%
Total Assets	28,265	26,860	+5%
Long-term & Short-term Loans	6,369	5,093	+25%
Capital	4,512	4,512	+0%
Total Liabilities	14,778	13,798	+7%
Total Equity	13,486	13,062	+3%

Enterprise Value



2023

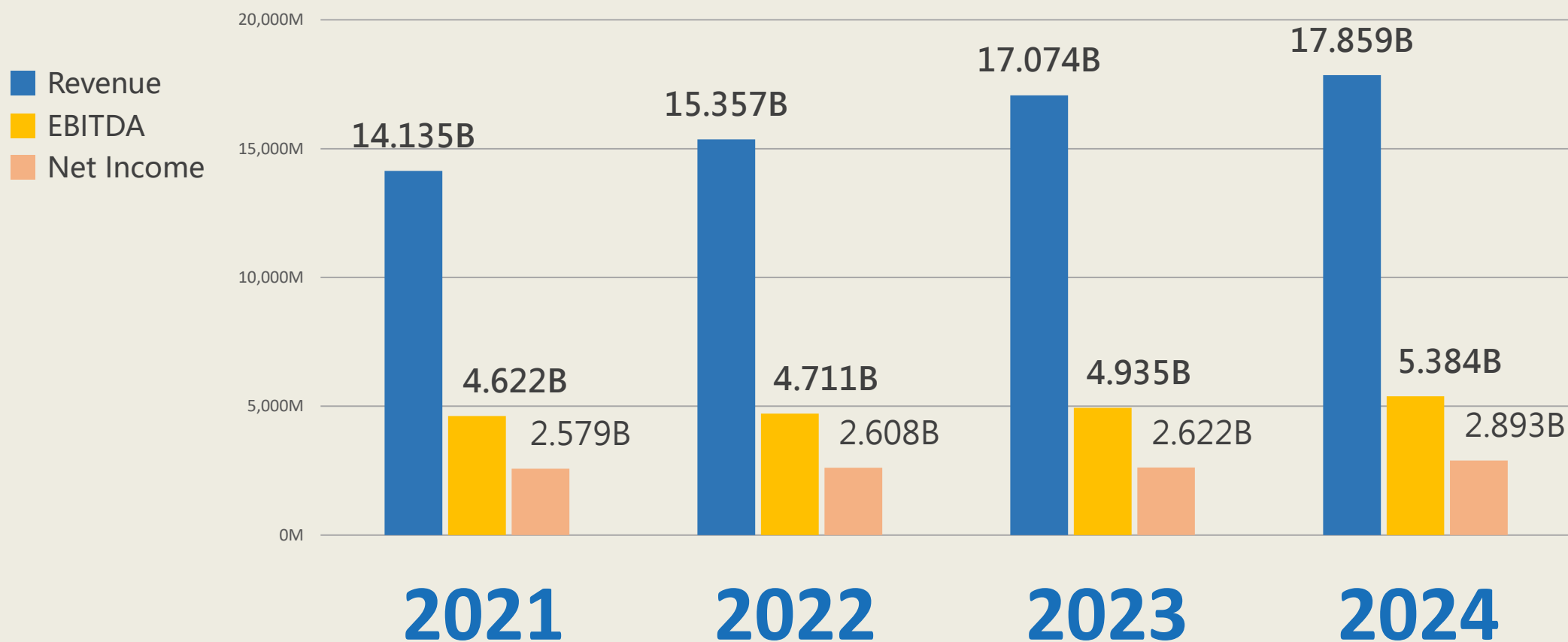
ROA 10%
ROE 20%



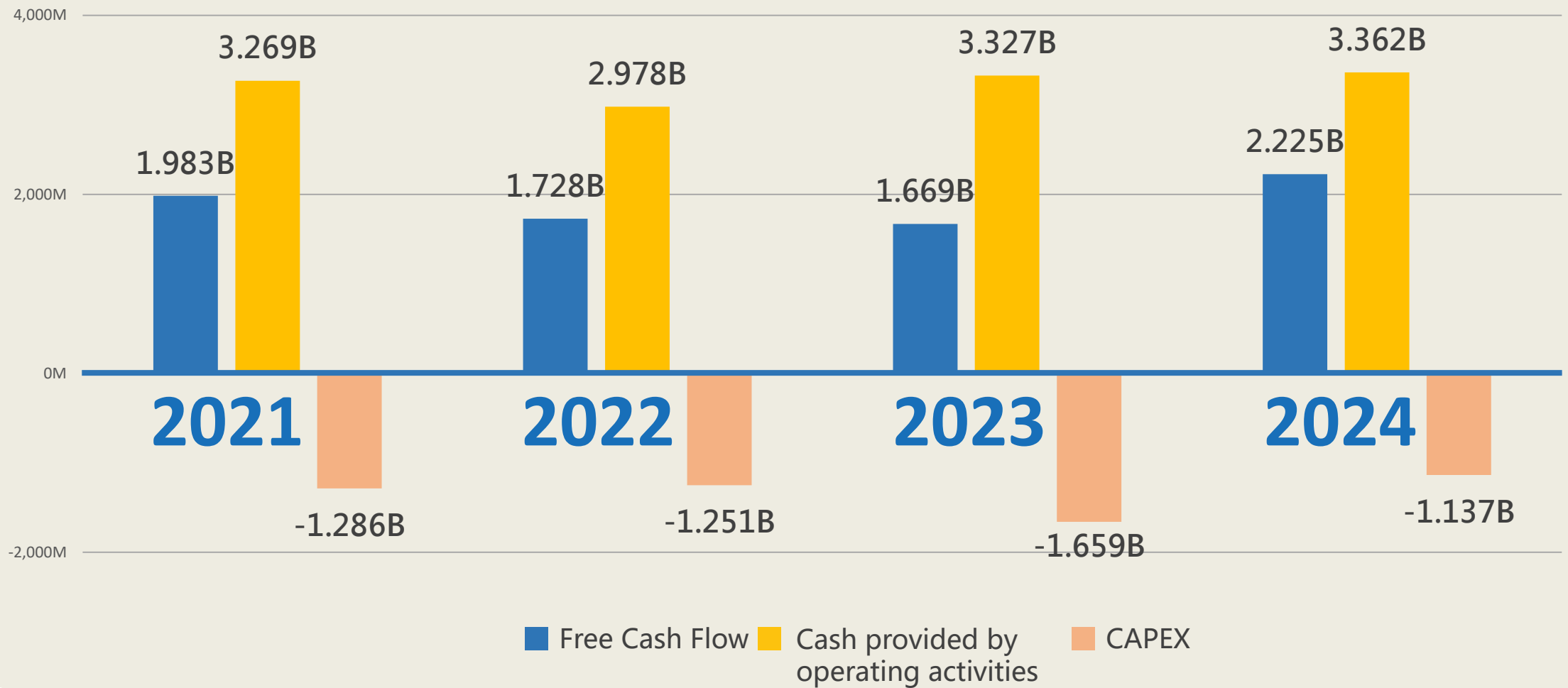
2024

ROA 11%
ROE 22%

Revenue and Profitability

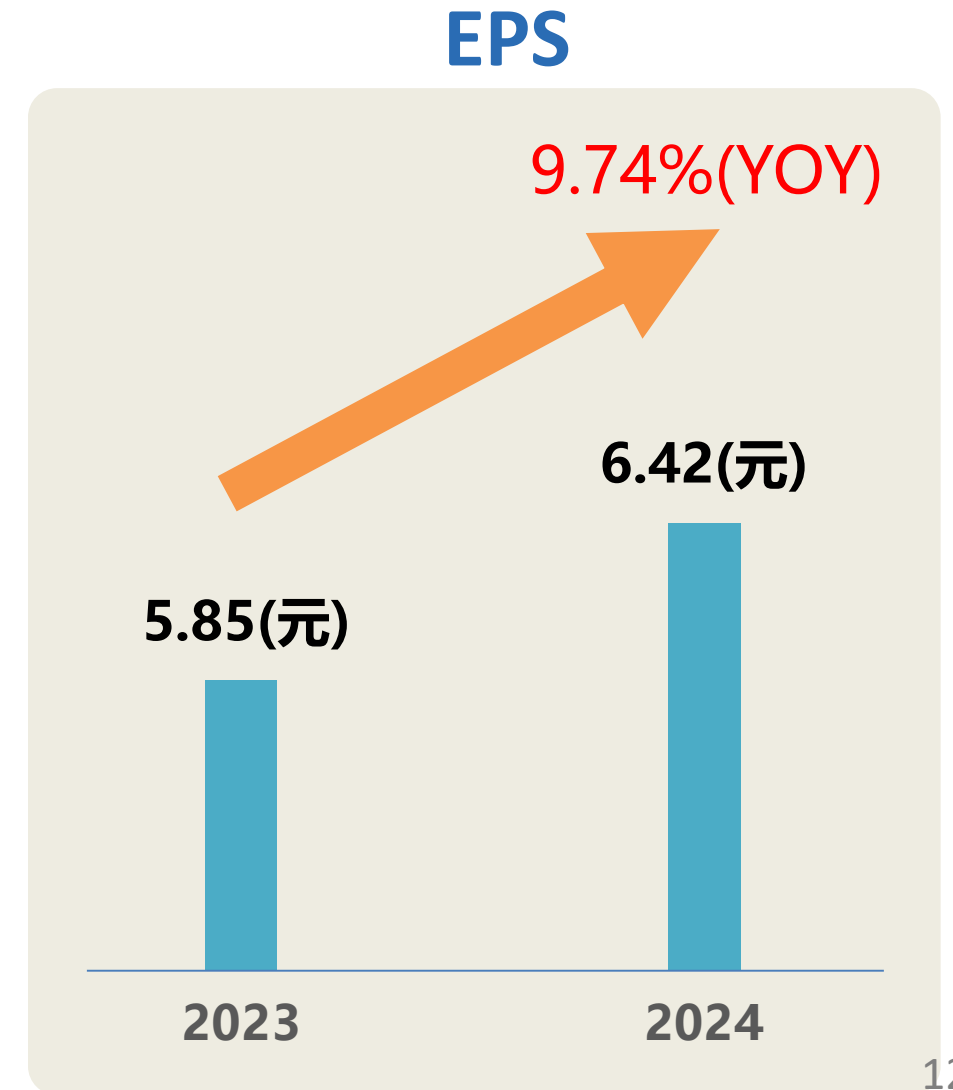
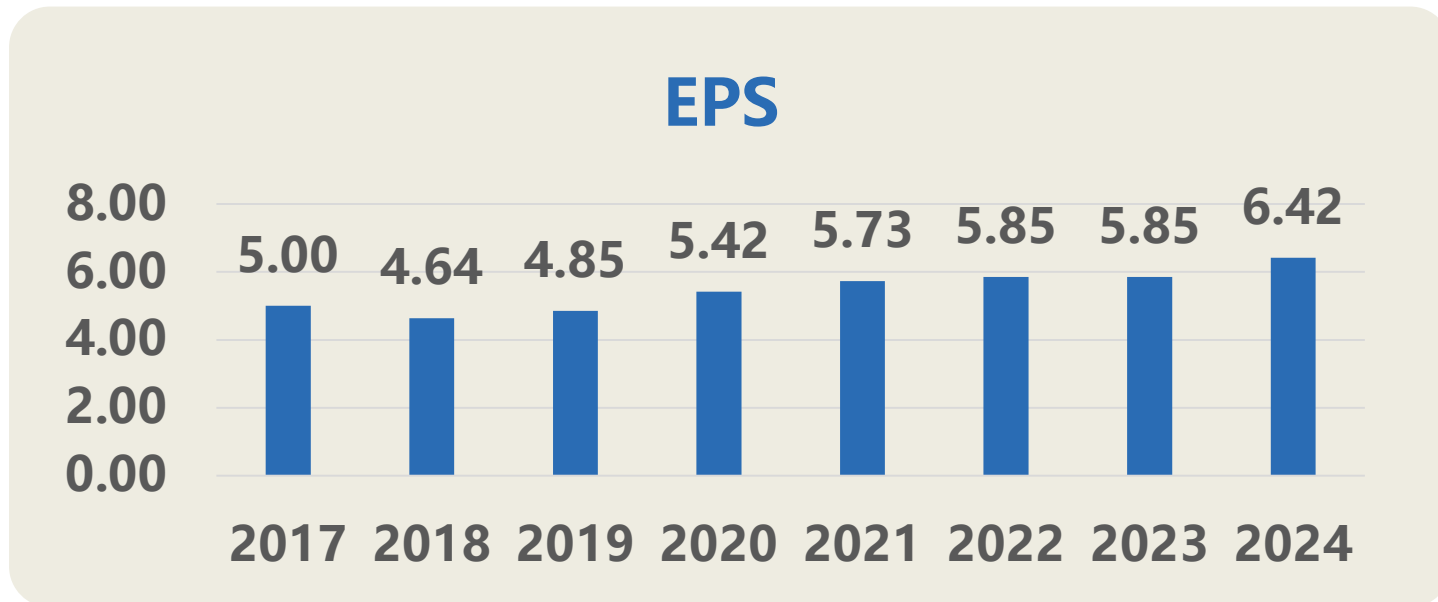


Cash Flow



High Dividend Payout Ratio

Year	2017	2018	2019	2020	2021	2022	2023	2024
Cash	4.0	4.0	4.0	5.0	5.0	5.0	5.2	5.2
Yield (%)	4.5	4.5	4.6	5.8	5.3	4.9	4.7	4.2
Pay Out Ratio (%)	80.0	86.2	82.5	92.3	87.3	85.5	88.9	81.0



Three Highlights in Departments

Unit: NT\$ M

Departments	2024	%	2023	%	YoY	
Security System	6,297	35%	6,040	35%	257	4% ↑
Logistics (Logistics/Money Transportation)	2,498	14%	2,362	14%	136	6% ↑
Smart City	4,206	24%	4,127	24%	79	2% ↑



Business Outlook 1

Security System

Security System with Three Major Added Value Services. Save custom's money.



Cyber Security

保華資安
BAOHWA TRUST

立院通過個資外洩最高罰
1500萬

保華資安 ISO27001

防護設備

- 中小企業: 進階型 EW
- 家庭: 標準型 EU
- 公司行號: 輕量型 UTM

Check point 1570
次世代防火牆
端點防護軟體 EDR

中保網路哨兵
端點防護軟體 EDR

中保網路哨兵

0800-22-11-95

中保無限

60分鐘內主動回應
24小時內受理案件
48小時內提供備用機

線上排查
實安產品詢問

技術
客服

資安
健診

滲透
測試

主機
弱點掃描

物聯網
實安

Legislative Yuan Approved Third
Reading on PIPA

Disaster Prevention



Image Management





Business Outlook 2

Unmanned Store Business Opportunities

Demand for cash management continues to rise



12

BRANCH OFFICE



300⁺

CASH CARRIER



8,000⁺

CLIENT



11,000⁺

ATM



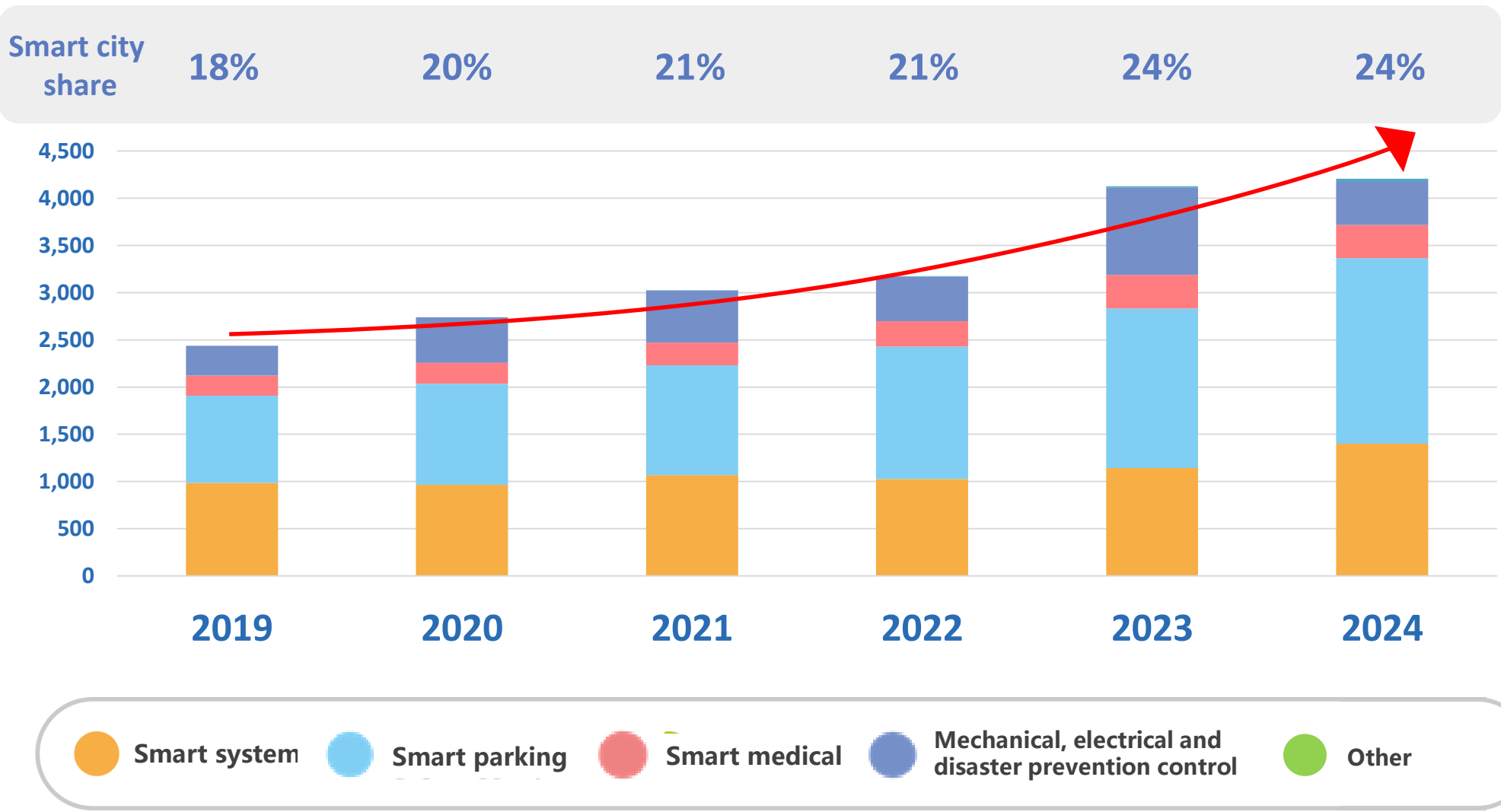
Business Outlook 3

Smart City

Smart city revenue growth trends



Unit: NT\$ M /%





Outlook for 2025

1. Low Altitude Airspace Economy

Point 1

Drone solutions : Patrol, Security, Fire Protection



1. Responding to manpower shortage
2. Helping companies keep construction sites safe



Taiwan Secom Drone integration platform cooperates with the government

Taiwan Secom

無人機服務特點

定時自主巡檢

能依預設時間與路徑自動巡檢，維護場地安全



資料收集AI分析

提供視覺數據支援，監控、檢測或紀錄方面都能達到高效率



物品搬運投遞

能快速運送物品，提高物流效率



影像紀錄航拍

透過人工智慧精確解析無人機收集的數據，提供即時決策





Outlook for 2025

2.Smart Security

Point 1 AI image recognition combined with tech-patrol still has strong market demand

AI virtual guard



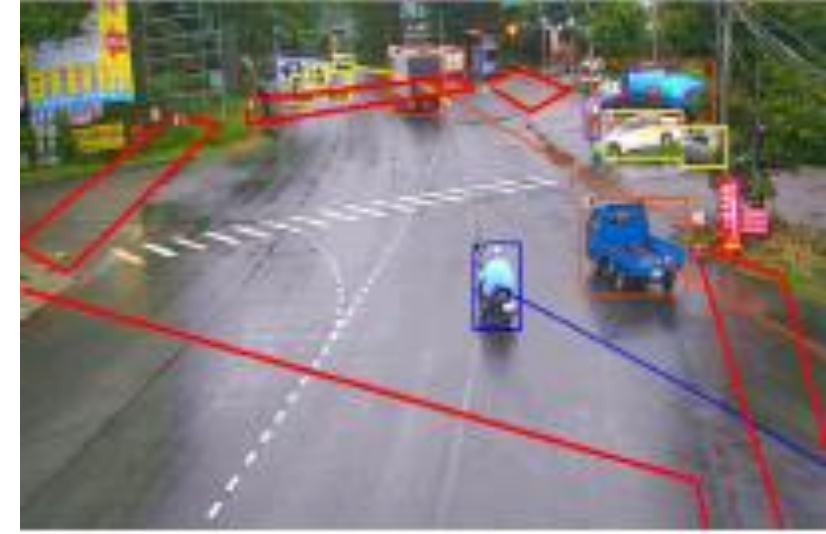
Assist company to reduce operating costs and reduce labor costs

AI security inspection robot



Automatically detect and track suspicious persons to improve security protection

AI image recognition



Intelligent management improves corporate efficiency

Three major applications of AI



Outlook for 2025

3. Park.Port Application

Point 1

Port Park Application [Ship AI Identification and Intelligent Tracking and Monitoring System]
Won the [Smart City Innovation Application Award-Smart Transportation Award]





2025智慧城市
創新應用獎

港區船舶AI辨識與 智慧追蹤監控系統

- 1 AI辨識技術分析船舶種類與24小時監控
- 2 AI自動呼叫與追蹤目標船舶
- 3 AIS系統結合PTZ攝影機進行船舶追蹤
- 4 AIS數據整合與違規行為判斷
- 5 即時船舶資訊的OSD顯示與警示



Three major services make demand grow

1. Low Altitude Airspace Economy



2. Smart Security



3. Park.Port Application





永續、領航、新未來
WE ARE THE FUTURE