



中保科技集團

Investor Conference

• 2024.06.11

股票代號：9917



Disclaimer

- The contents of this presentation have been prepared in accordance with the reviewed financial statements, and the financial statements have been prepared in accordance with IFRS, and the complete contents and data are based on the financial statements.
- The actual results of operations, financial conditions and statements of cash flow of the Company in the future may differ from the forecasted information. This may be due to a variety of known or unknown risks or uncertainties.
- Except as required by law, the Company is not obligated to proactively update the presentation of its future outlook in response to the generation of new information or the occurrence of future events.

AGENDA

Agenda

- 01 Financial Results
- 02 Business Outlook
- 03 Q&A

Group Profile



Established in
1977



Listed on TWSE in
1993
TICKER: **9917**



Market Value
NT\$55B
(31 March 24)



Total Revenue
more than
NT\$17B
On 2023



Over **30** Affiliated
Companies across
the Group



Served more than
700,000
Customers



Over **9,000**
Employees
across the Group

TAIWAN SECOM GROUP

智慧商業



中保科技集團
TAIWAN SECOM GROUP



中保防災科技



Dr.ID
門禁考動



MyCare+
中興保全智慧管家



MyCasa
中興保全智慧宅管



MiniBond
衛星定位協尋服務



NXT
智慧商管



保華資安
BAOHUA TRUST

智慧城市/智慧建築



京瑛科技



開店快手



中保保險經紀人



天河電訊



AION 博訊科技
TECHNOLOGIES



中保物流



中保通運



國產建材實業
GOLDSUN BUILDING MATERIALS



RAIXIN 睿信三輪



立保保全



立捷國際



國興保全



國雲保全



國昀保全



國雲樓管



國雲停車



中保防災科技



保創科技



保鴻科技

智慧居家/智慧個人



中保無限



中保無限家



復興空廚



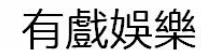
LUTRON



立偉電子



永潤食品



有戲娛樂



中保資通



MyVITA



LOTS HOME
樂到家



中保好生活



泰舜實業

社會回饋



財團法人
林燈文教公益基金會



中保關懷社會福利基金會



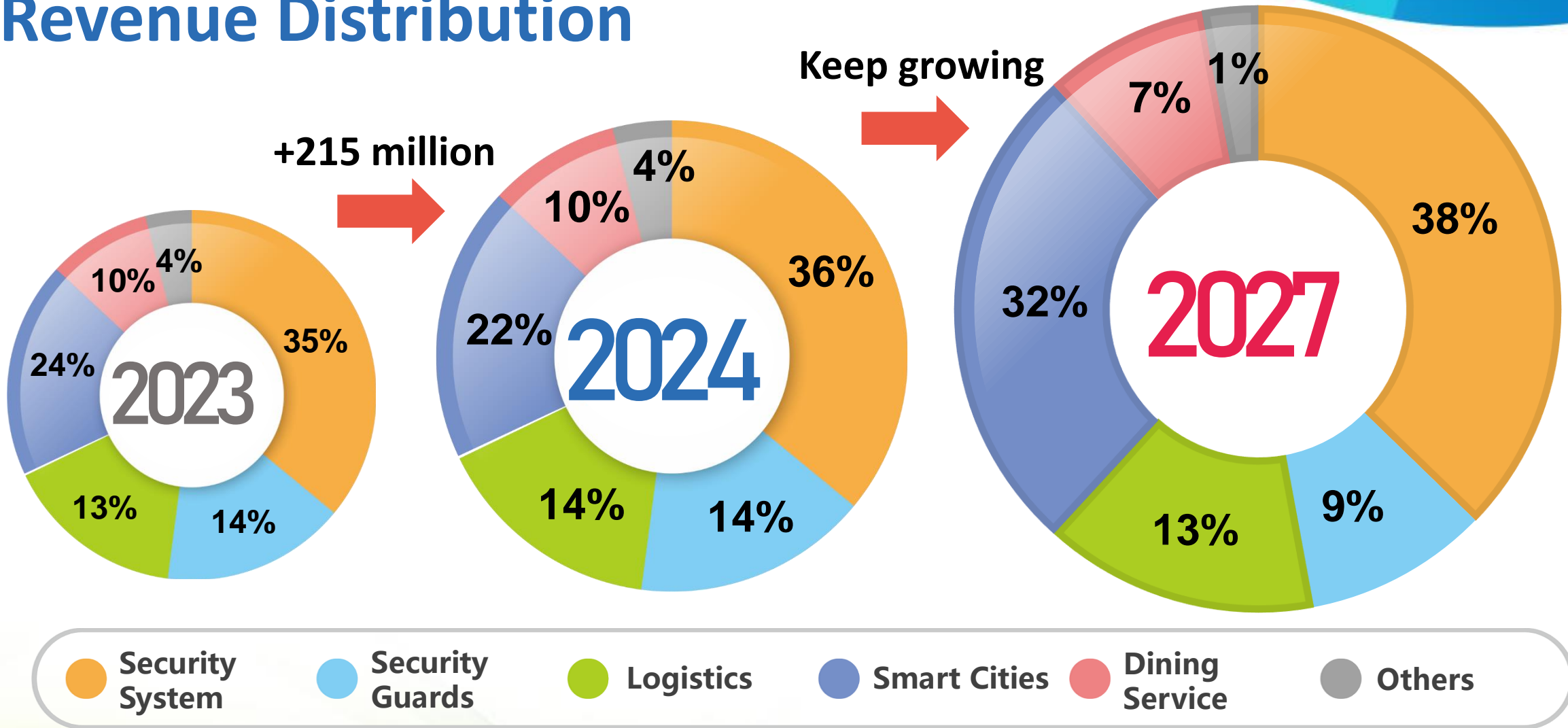
中興保全文教基金會



Serving More Than 750,000 Customers Across The Entire Group

Focus Areas	Service Entities	Customers
Business Security	Taiwan SECOM Leebao Security Gowin Building Management Kuohsing & Goyun Security Goldsun Express & Logistics	27萬
Residential Security	Taiwan SECOM Golden Harvest Food G.Life of Epic Technology Transasia Catering Services Living Plus Food & Beverage	20萬
AI Smart Cities	Taiwan SECOM Gowin Smart Parking Lee Way AED & Healthcare Brighton Mechatronics, Fire Protection, Disaster Prevention	28萬

Revenue Distribution



A vertical teal line with small open circles at both ends, positioned to the left of the main title.

Financial Results

- Financial Statements
- Dividend Policy

Income Statements

Unit: NT\$ M

	1Q24	1Q23	YoY	
Revenue	4,282	4,067	215	+5.29% ↑
Gross Profit	1,400	1,347	53	+3.91% ↑
Gross Margin	33%	33%		0
Operating Expenses	704	671	33	+4.97%
Operating Expenses Rate	16.45%	16.50%		-0.05ppts
Operating Profit	696	676	19	+2.85% ↑
Operating Margin	16%	16%		0
Net Profit	631	613	18	+2.89% ↑
Net Profit Margin	15%	15%		0
EPS (NT\$ Dollar)	1.40	1.37	0.03	+2.19%

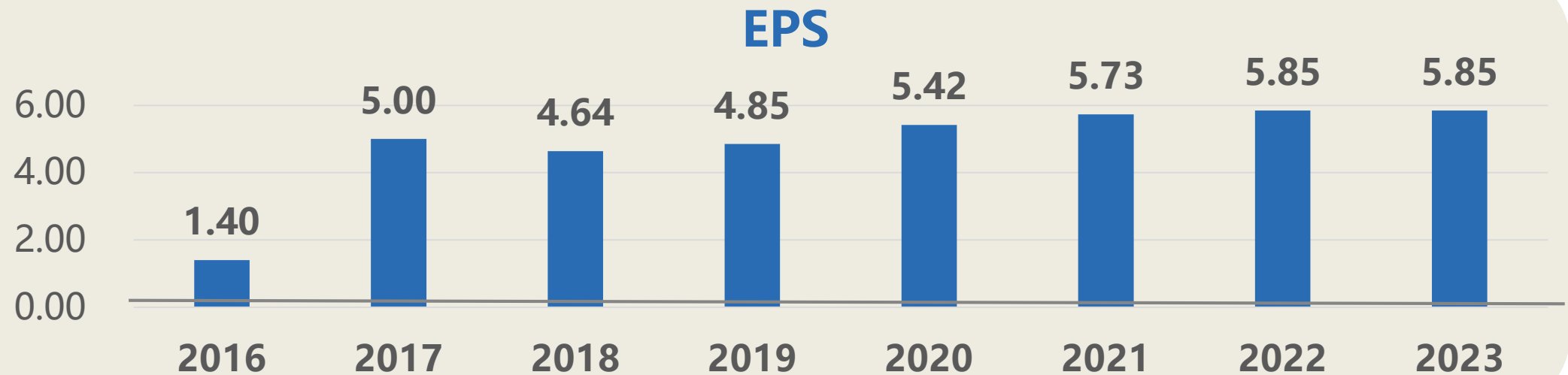
Balance Sheets

Unit: NT\$ M

	2024 03.31	%	2023 03.31	%	YoY
Cash and Cash Equivalents	4,503	17%	5,994	22%	-25%
Investments accounted for using equity method	4,664	17%	4,393	16%	+6%
Property, Plant and Equipment	9,498	35%	8,796	33%	+8%
Total Assets	27,020		26,967		+0%
Long-term & Short-term Loans	5,416	20%	4,870	18%	+11%
Capital	4,512	17%	4,512	17%	+0%
Total Liabilities	13,315	49%	13,739	51%	-3%
Total Equity	13,705	51%	13,229	49%	+4%

High Dividend Payout Ratio

Year	2016	2017	2018	2019	2020	2021	2022	2023
Cash	3.5	4.0	4.0	4.0	5.0	5.0	5.0	5.2
Yield (%)	3.8	4.5	4.5	4.6	5.8	5.3	4.9	4.7
Pay Out Ratio (%)	250.0	80.0	86.2	82.5	92.3	87.3	85.5	88.9



Business Outlook of 2024

Smart City

Smart Science Park
Smart Parking
Unmanned Aerial Vehicle

Smart System

Building Management

Cyber Security

Consultant of Cyber Security
Detection of Cyber Security
Cyber Security Monitoring



Building Resilient and Sustainable Smart Cities: Innovation from
Government and Industry



Chairman of Taiwan Secom, LIN,CHIEN-HAN and former Vice Premier of
the Executive Yuan, CHENG,WEN-TSAN

Seven Development Items

UAVs for
Disaster Assessment

Smart Buildings

Smart Construction Sites

Smart Ships

Flood Detection
Systems

Technological Law
Enforcement

Disaster Prevention
Detection



5G AIoT Science Park in Asian Bay Area

全台最大新創試驗場域

5G影音串流實驗場域

高雄流行音樂中心
預計2021啟用

5G互動娛樂實驗場域

高雄電競館
2017啟用

5G國門示範場域

高雄港埠旅運中心
預計2021完工

5G會展示範場域

高雄展覽館
2014年啟用

5G軟體科技應用場域

高雄軟體園區
2000年啟用



Chairman of Taiwan Secom, LIN,CHIEN-HAN, and
Vice Mayor of Kaohsiung City Lin Qinrong

◆Data Analysis Center



5G傳輸系統部署驗證

AloT管理大平台示意圖

◆Land→Building One-Stop Service Management



- 提高土地資源利用效率
- 推動城市發展和區域經濟成長



- 提升工地安全管理水平
- 降低工地事故風險



- 提高企業運營效率
- 改善辦公環境，提升員工工作舒適度和生產力

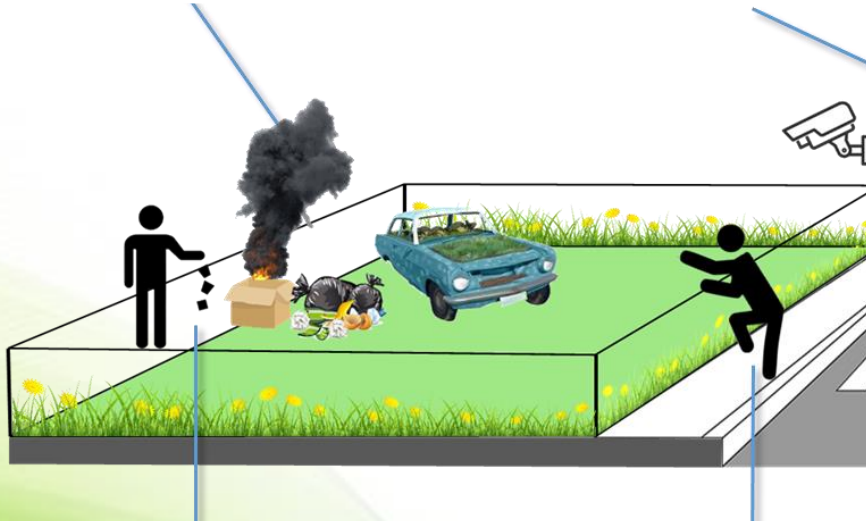
Carbon Footprint Verification • Net Zero Emissions



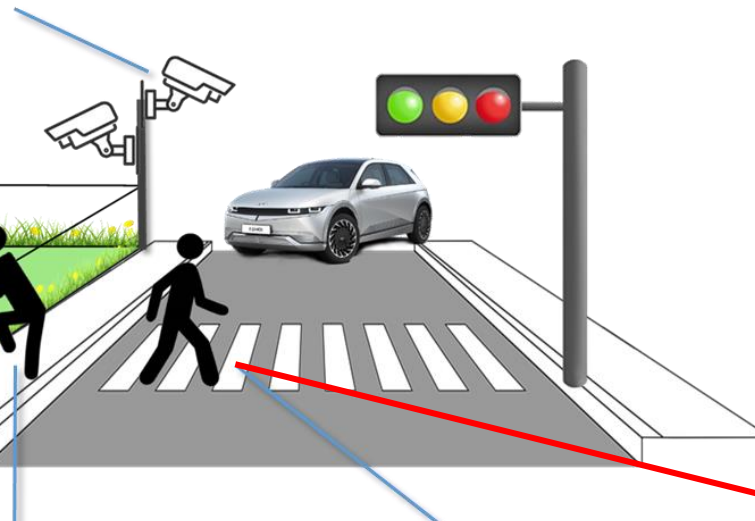
Spatial Activation

- City Government Land Information
- Parking Space information

Open Space Disaster Prevention (Smoke and Fire Analysis)



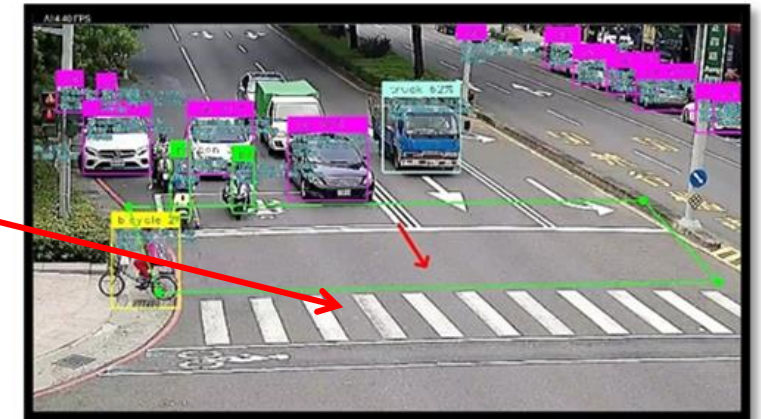
Open Space Perimeter Surveillance (People and Car Flow)



Open Space Perimeter Surveillance (Littering)

Open Space Perimeter Surveillance (Electronic Fence AI Image Analysis)

Intersections around Traffic Supervision (Violation Detection)



AI Detection of Traffic Flow, Pedestrian Flow and Violations at Vacant Intersections

Total Parking Space : 210,000

**Our Cases of Smart Parking
are all over Taiwan**

Magnetometer

Parking Meter

Hsinchu Roadside

Roadside Smart Parking in Hsinchu City

Smart Parking Space

5/1 啟用!

Open



1



2



3



4



**Most beautiful parking lot
in Hualien**



1. Customized construction

Innovation
Planning

Quick to set up

Good Service

2. Smart roadside parking management platform

高、中位影像辨識系統
Smart Parking Meter System

Wireless design

Paperless payment

Solar power to back up

License plate recognition

Use QR code to pay instantly

3. Parking detection

智慧地磁

Magnetometer Field Sensor





Chairman of Taiwan Secom, LIN,CHIEN-HAN, and
Taipei City Mayor Chiang Wan-an

UAV Rescue Applications

- 1 Disaster Reporting
- 2 Water Management
- 3 Patrol
- 4 Loudspeaker Announcements
- 5 Pre- and Post- Disaster Inspection
- 6 AI Image Recognition

Taiwan Secom and Taipei City Fire Department Create a Cloud-based Drone Disaster Relief Platform



Service :

- 1 Immediate investigation of fire scene
- 2 Guidelines for locating fire water sources
- 3 Precision rescue in waters



Dynamically tracking cloud AI drones

Taiwan Secom collaborates with Yuan High-Tech Development Co.,Ltd. to create Taiwan's first 'Dynamic Tracking Cloud-Based AI UAV' on Nvidia chips."

「Dynamically tracking cloud AI drones」

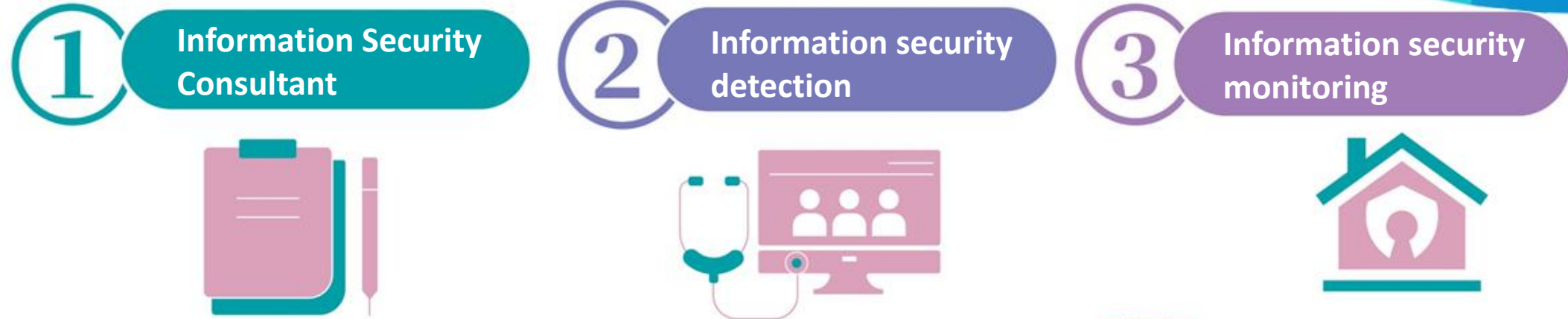
1. Generative Artificial Intelligence
2. AI recognition : slope/person/license plate/tracking



Store
Protection



To Upstairs



保華資安
BAOHWA TRUST

- ISO27001認證 • ISO17025認證
- AIoT智慧物聯網設備暨場域測試暨驗證中心
- 企業連網資安防護管理中心

Passed by Legislature

**Personal
information leaked
maximum penalty
1500 dollars**

Information Security Protection Focuses on Four Target

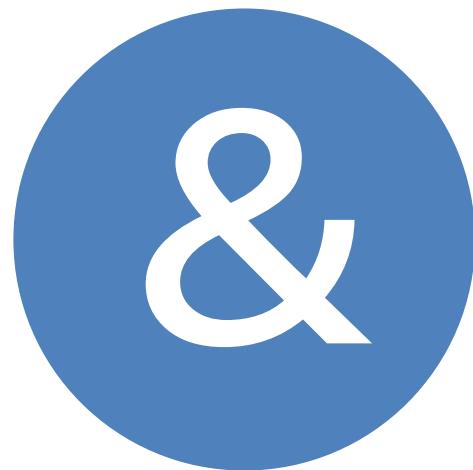
1. Smart City, Community, Home

2. Digitally Transforming
Government and Enterprise

3. Small and Medium Enterprise

4. IoT Device Supplier







中保科技

SECOM

中保科技集團

TAIWAN SECOM GROUP

永續、領航、新未來
WE ARE THE FUTURE