



中保科技集團

營運成果 法人說明會

Investor Conference

● 2024.03.28

股票代號：9917

Ticker Symbol



Disclaimer

- The contents of this presentation have been prepared in accordance with the reviewed financial statements, and the financial statements have been prepared in accordance with IFRS, and the complete contents and data are based on the financial statements.
- The actual results of operations, financial conditions and statements of cash flow of the Company in the future may differ from the forecasted information. This may be due to a variety of known or unknown risks or uncertainties.
- Except as required by law, the Company is not obligated to proactively update the presentation of its future outlook in response to the generation of new information or the occurrence of future events.

AGENDA

Agenda

- 01 Welcome Remarks
- 02 Financial Results
- 03 Business Outlook
- 04 Q&A

Group Profile



Established in
1977



Listed on TWSE in
1993
TICKER: **9917**



Total Revenue
more than
NT\$17B
On 2023



Over **30** Affiliated
Companies across
the Group



Over **9,000**
Employees
across the Group

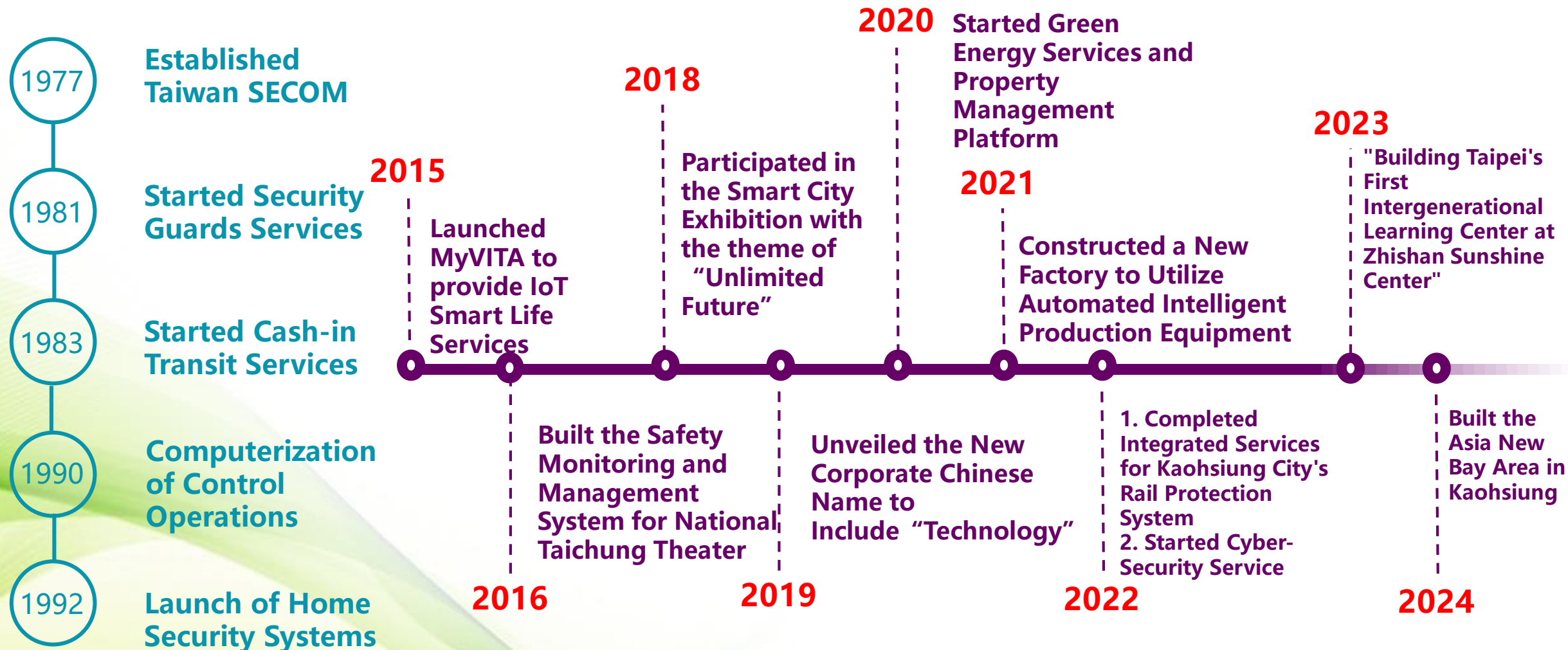


Market Value
NT\$52.8B
(31 DEC 23)



Served more than
750,000
Customers

Development Timeline



TAIWAN SECOM GROUP

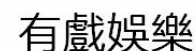
智慧商業



智慧城市/智慧建築



智慧居家/智慧個人



社會回饋



Service Capacities

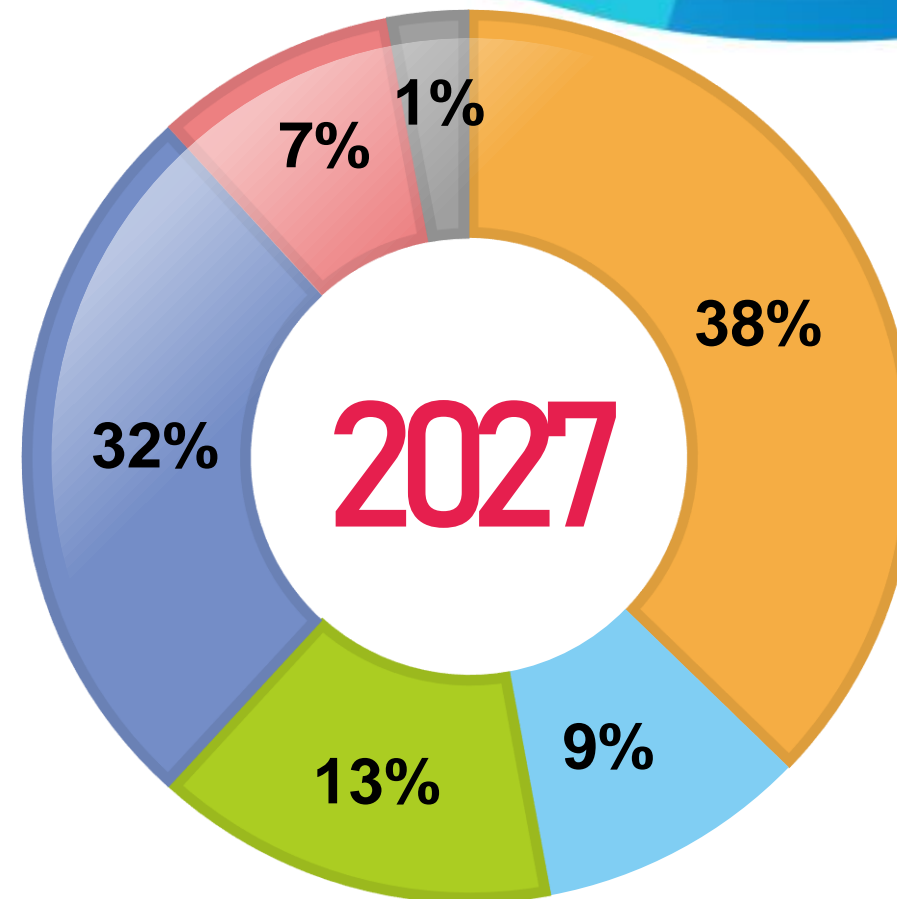
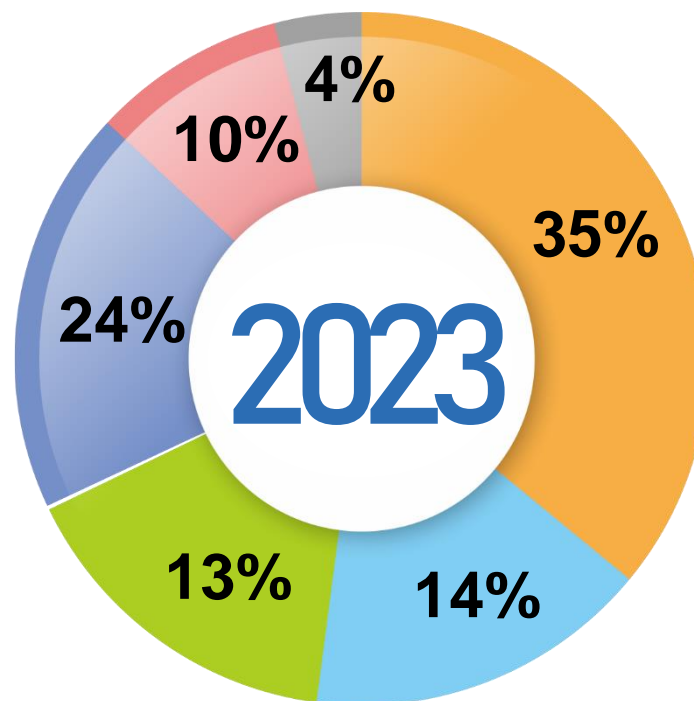
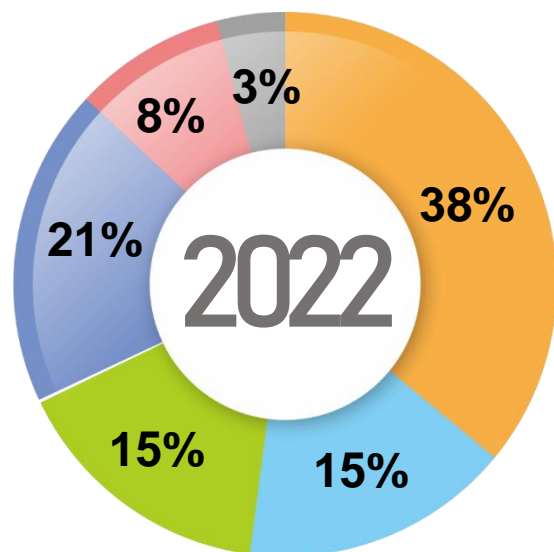


**Serving More Than 750,000
Customers Across The Entire Group**



Focus Areas	Service Entities	Customers
Business Security	Taiwan SECOM Leebao Security Gowin Building Management Kuohsing & Goyun Security Goldsun Express & Logistics	270,000
Residential Security	Taiwan SECOM G.Life of Epic Technology Transasia Catering Services Living Plus Food & Beverage Golden Harvest Food	200,000
AI Smart Cities	Taiwan SECOM Gowin Smart Parking Lee Way AED & Healthcare Brighton Mechatronics, Fire Protection, Disaster Prevention	290,000

Revenue Distribution



A vertical teal line with small open circles at both ends, positioned to the left of the main title.

Financial Results

- Financial Statements
- Dividend Policy

Income Statements

Unit: NT\$ M

	2023	2022	YoY	
Revenue	17,074	15,357	1,717	11.18%
Gross Profit	5,578	5,074	505 ↑	9.95%
Gross Margin	32.67%	33.04%		-0.36%
Operating Expenses	2,938	2,609	328	12.59%
Operating Expenses Rate	17.21%	16.99%		0.22%
Operating Profit	2,640	2,464	176 ↑	7.16%
Operating Margin	15.46%	16.04%		-0.58%
Net Profit	2,622	2,608	14 ↑	0.54%
Net Profit Margin	15.36%	16.98%		-1.62%
EPS (NT\$ Dollar)	5.85	5.85	0.00	0.00%

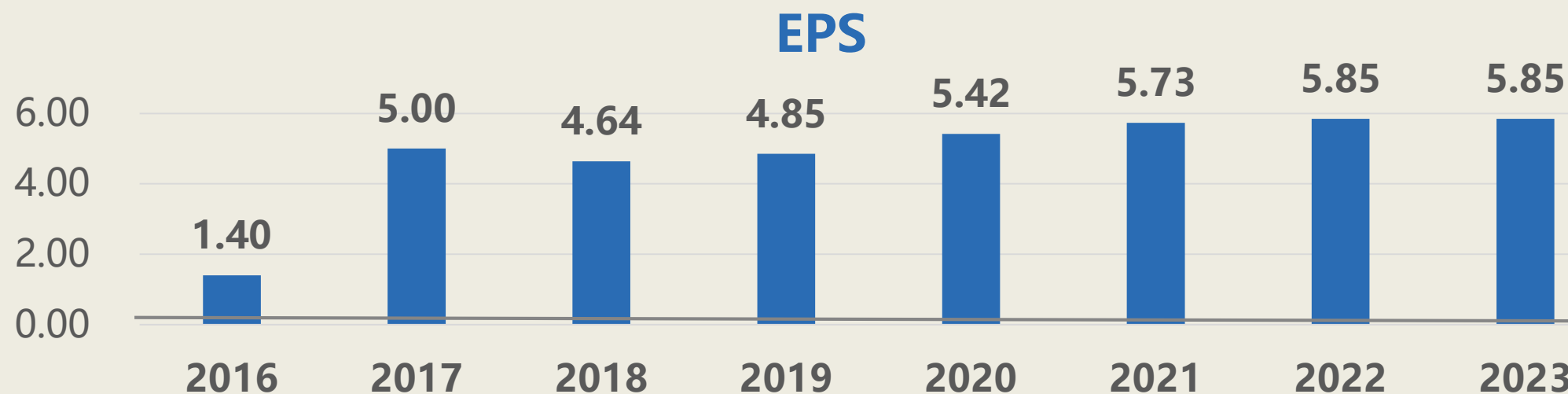
Balance Sheets

Unit: NT\$ M

	2023 12.31	%	2022 12.31	%	YoY
Cash and Cash Equivalents	4,690	17%	5,153	20%	-9%
Investments accounted for using equity method	4,482	17%	4,230	16%	+6%
Property, Plant and Equipment	9,481	35%	8,825	34%	+7%
Total Assets	26,860	↑	25,903		+4%
Long-term & Short-term Loans	5,093	19%	5,013	19%	+2%
Capital	4,512	17%	4,512	17%	+0%
Total Liabilities	13,798	51%	13,374	52%	+3%
Total Equity	13,062	49%	12,529	48%	+4%

High Dividend Payout Ratio

Year	2016	2017	2018	2019	2020	2021	2022	2023
Cash	3.5	4.0	4.0	4.0	5.0	5.0	5.0	5.2
Yield (%)	3.8	4.5	4.5	4.6	5.8	5.3	4.9	4.7
Pay Out Ratio (%)	250.0	80.0	86.2	82.5	92.3	87.3	85.5	88.9



Business Outlook of 2024

● Smart City

- Smart Science Park
- Smart Parking
- Unmanned Aerial Vehicle



● Smart System

- Building Management



● Cyber Security

- Consultant of Cyber Security
- Detection of Cyber Security
- Cyber Security Monitoring



Smart Science Park



Building Resilient and Sustainable Smart Cities:
Innovation from Government and Industry



Chairman of Taiwan Secom, LIN, CHIEN-HAN and Vice Premier of
the Executive Yuan, CHENG, WEN-TSAN

Seven Development Items

UAVs for
Disaster Assessment

Smart Buildings

Smart Construction Sites

Smart Ships

Flood Detection
Systems

Technological Law
Enforcement

Disaster Prevention
Detection

1. 國雲智慧停車三大優勢

AI智慧化

雲端後台**24小時**格位資訊連線精準快速
提升效率

無紙化、即時化

無紙化環保地球，每月預計減少
264,000張開單紙使用，**即停即繳即銷**
優化市民服務

路邊開單節能措施

自111年採用無紙化即電動機車開單作
業，減少碳排放量總計**416,846**公噸

2. 智慧路邊停車管理平台

高、中位影像辨識系統 Smart Parking Meter System

無紙化智慧開單

掃QR CODE 線上**即時繳費**

AI車牌辨識準確率高

無電力線設計施工方便

太陽能備用電力

3. 系統化停車偵測

智慧地磁

Magnetometer Field Sensor



⌚ 全年無休即時提供停車格狀況紀錄

📈 自動輔助人工開單節省人力提升績效

💰 雲端自動結算繳費便利節省手續費用

AI UAVs with Cloud-Base



UAV Rescue Applications

- ① Disaster Reporting
- ② Water Management
- ③ Patrol
- ④ Loudspeaker Announcements
- ⑤ Pre- and Post-Disaster Inspection
- ⑥ AI Image Recognition

Tracking AI UAVs



"Taiwan Secom collaborates with Yuan High-Tech Development Co.,Ltd. to create Taiwan's first 'Dynamic Tracking Cloud-Based AI UAV' on Nvidia chips."

Taiwan Secom and Taipei City Fire Department completed a Proof of Concept (POC)



Service Items:

- 1. Simulated Investigation
- 2. Fire Hydrant Location Guidance
- 3. Precision Water Rescue in Water Resource

Traffic Laws Enforced By Cameras

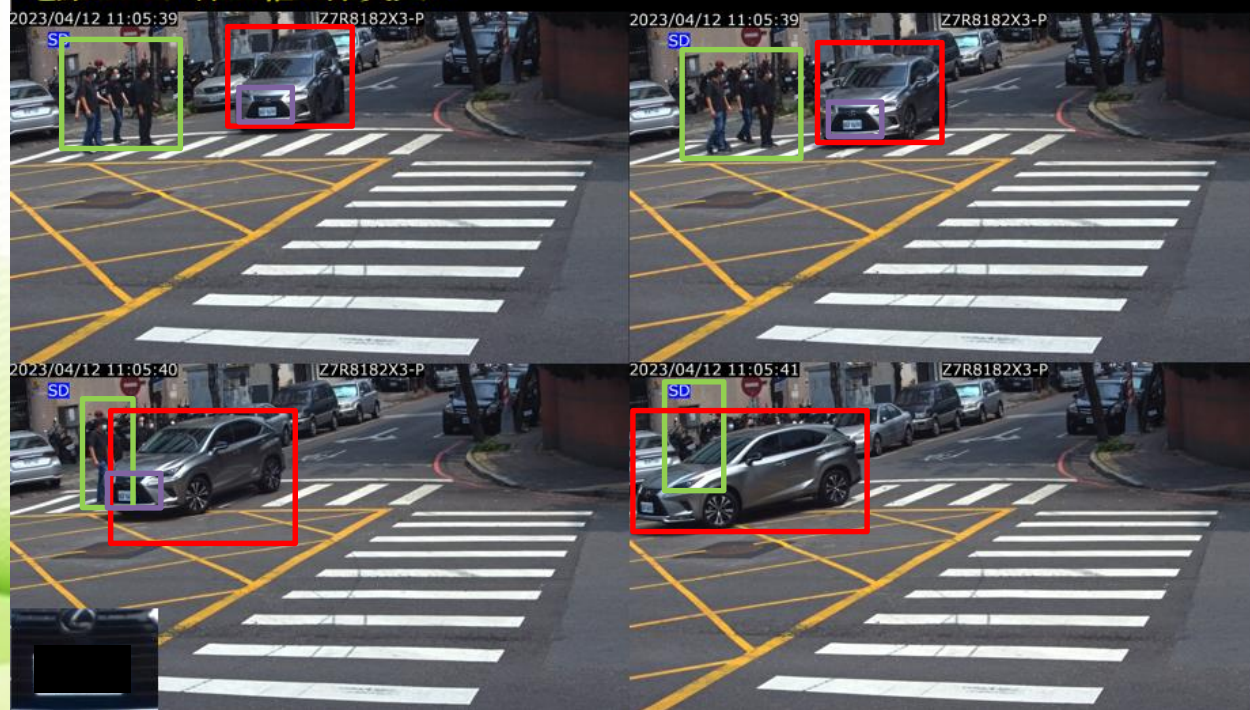
違規日期/時間:

違規類型:未禮讓行人

地點:五工六路五權五路交叉口

未依號誌/標誌/標線行駛

車牌號碼:



違規日期/時間:

違規類型:隨意亂丟垃圾

地點:五工六路

隨意亂丟垃圾

車牌號碼:



Smart Building Management



From the Ground Floor



To Upstairs

Smart Building Management is the New Opportunity



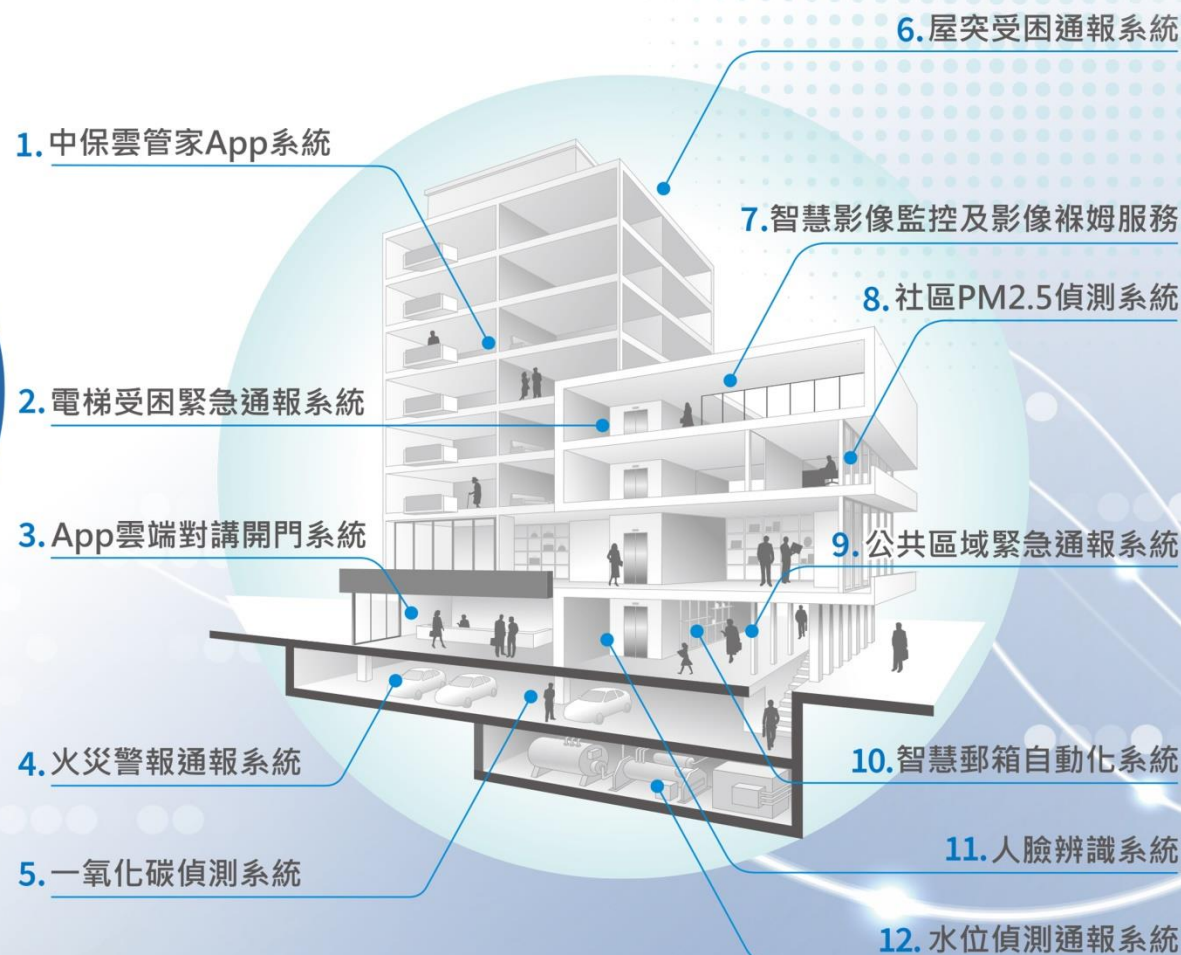
Smart Building Management Will Save 20-30% Fee

人力漲
電費漲
物價漲



24小時
輪三班

12小時警衛
+
智慧樓管



Market Opportunity 資安防護三大服務市場機會



- ISO27001認證 • ISO17025認證
- AIoT智慧物聯網設備暨場域測試暨驗證中心
- 企業連網資安防護管理中心

Personal Data
Breach
Maximum Fine
150 million NT
dollars

目標客群

智慧城市/社區/家庭

數位轉型政府與企業

中小企業客戶群

物聯網設備供應商

1

資安顧問



2

資安檢測



3

資安監控



已服務超過**2,500**個中小企業客戶資安代管服務，
以及超過**60**件資安檢測及驗證案件。



中保科技集團

永續、領航、新未來
WE ARE THE FUTURE

