



Investor Conference

Financial Results

2022.08.11

Ticker Symbol: 9917



Disclaimer

- The contents of this presentation have been prepared in accordance with the reviewed financial statements, and the financial statements have been prepared in accordance with IFRS, and the complete contents and data are based on the financial statements.
- The actual results of operations, financial condition and statement of cash flow of the Company in the future may differ from the forecasted information. This may be due to a variety of known or unknown risks or uncertainties.
- Except as required by law, the Company is not obligated to proactively update the presentation of its future outlook in response to the generation of new information or the occurrence of future events.



AGENDA

Agenda

- 01 **Welcome Remarks**
Frank Lin, Vice Chairman
- 02 **Financial Results of Q2 2022**
Kim Chang, Spokesperson
- 03 **Business Outlook**
Frank Lin, Vice Chairman
- 04 **Q&A**



01

Welcome Remarks

- Group Profile
- Revenue Distribution



中保科技集團
TAIWAN SECOM GROUP

中保科技集團

智慧商業



中興保全智慧管家



衛星定位協尋服務



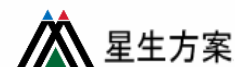
智慧商管



智慧城市/智慧建築



中保通運



立捷國際



智慧居家/智慧個人



有戲娛樂



中保資通

MyVITA



中保好生活





Group Profile



Established in
1977



Listed on TWSE in
1993
TICKER: **9917**



Market Value
NT\$45.8B
(2022.06.30)



Total Revenue
NT\$14.1B
in 2021



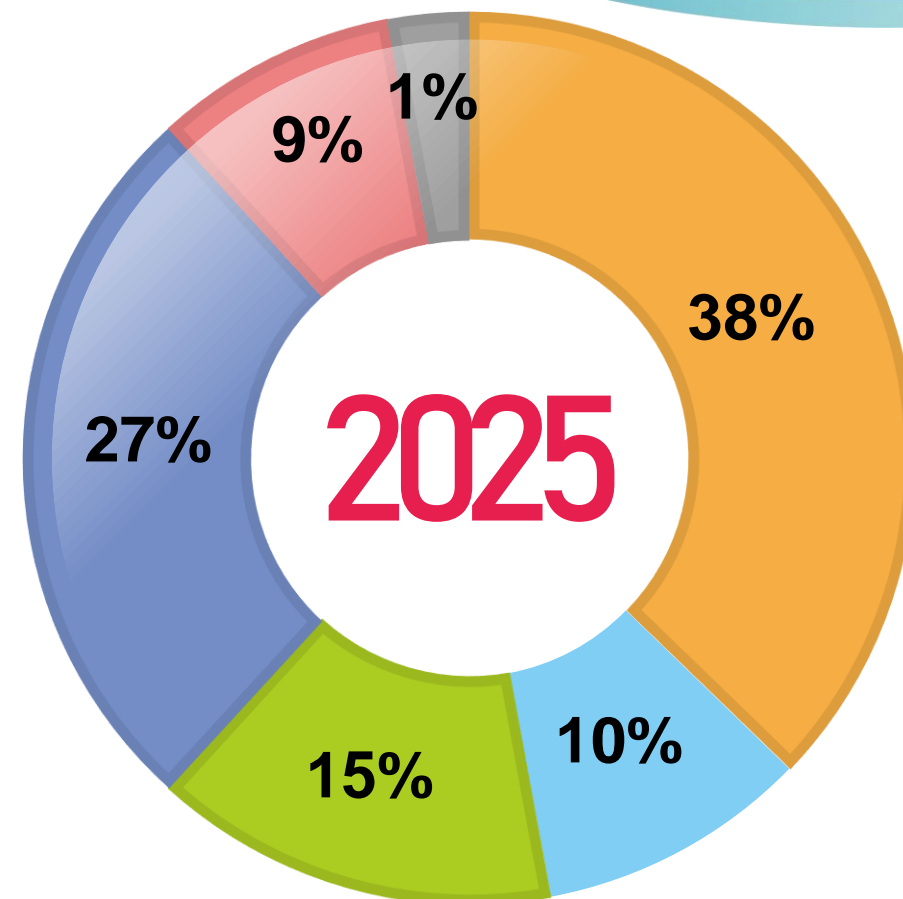
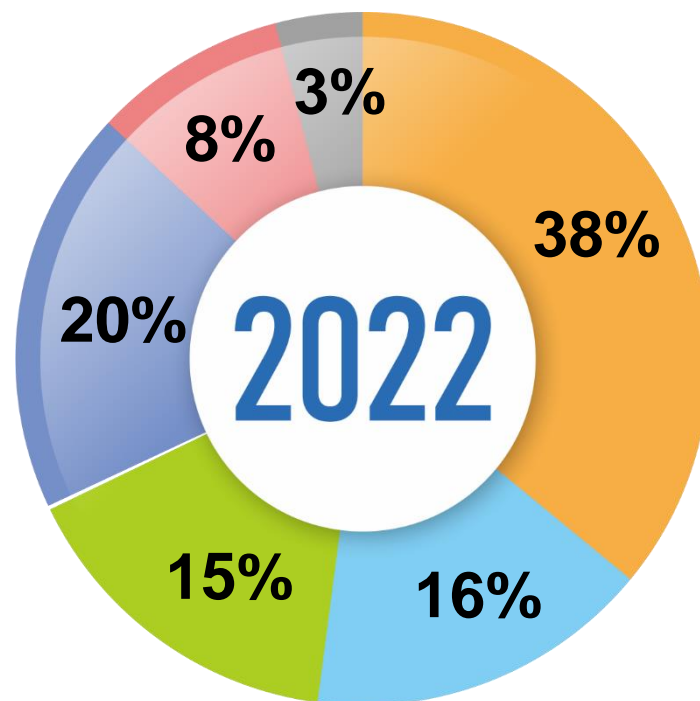
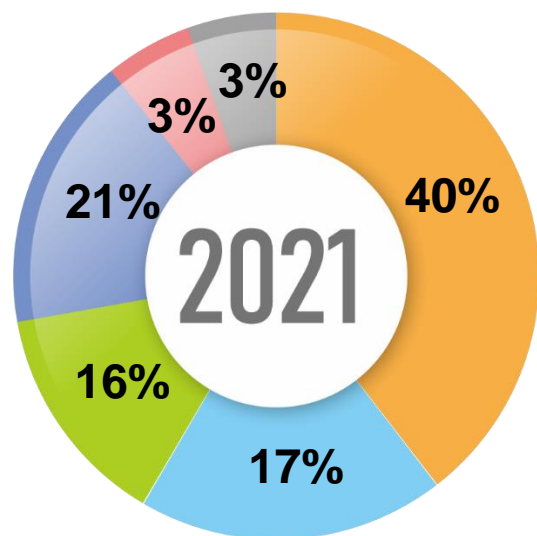
Over **30** Affiliated
Companies across
the Group



Served more than
650,000
customers



Revenue Distribution





Service Capacities

Number of served customers more than 650,000 all over the group



Category	Company	Clints
F&B	Ching-Dian Tech Co., Ltd. Transasia Catering Services Co., Ltd. Living Plus Food & Beverage Co., Ltd.	140,000 members
Healthcare	Lee Way Co., Ltd.	20,000 AED Units
Living	Taiwan Secom Co., Ltd. Leebao Security Co., Ltd. Gowin Building Management and Maintenance Company	240,000 Accounts 10,000 ATMs 250 Managing Buildings
Parking & Logistics	Gowin Parking Co., Ltd./ Goldsun Express & Logistics Co., Ltd.	200,000 parking spaces 20,000 board storage spaces

A comprehensive service and transportation network throughout Taiwan



Category	Company	Number
Armor Cash Carrier	Leebao Security Co., Ltd.	330
Security Service Vehicle	Taiwan Secom Co., Ltd.	330
Service Bikes	Taiwan Secom Co., Ltd. /Gowin Building Management and Maintenance Company	950
Dump Truck	Goldsun Express & Logistics Co., Ltd. /Goldsun Co., Ltd.	350
Concrete Mixer Truck	Goldsun Co., Ltd.	340
Total		2,300



02

Q2 2022 Financial Results

- Financial Statements
- Revenue of Core Businesses of Taiwan Secom Group
- Dividend Policy



Consolidated Income Statements

Unit: NT\$ M

	Q2 2022	Q1 2022	Q2 2021	QoQ%	YoY%
Sales	3,792	3,740	3,455	1%	10%
Gross Margin	1,213	1,215	1,253	0%	-3%
Gross Margin Rate %	32%	32%	36%	0%	-4%
Operating Expenses	643	636	603	1%	6%
Operating Expenses Rate %	17%	17%	18%	0%	-1%
Operating Profit	571	579	649	-1%	-12%
Operating Margin Rate %	15%	15%	18%	0%	-3%
Net Income	566	707	627	-20%	-10%
Net Income Rate %	15%	19%	18%	-4%	-3%
EPS	1.28	1.59	1.40	-19%	-9%



Consolidated Balance Sheets

Unit: NT\$ M

	2022 06.30	%	2022 03.31	%	2021 06.30	%	QoQ%	YoY%
Cash and Cash Equivalents	4,676	19%	5,022	20%	5,884	24%	-7%	-21%
Investments accounted for using equity method	4,224	17%	4,490	18%	4,035	17%	-6%	5%
Property, Plant and Equipment	7,471	30%	7,515	31%	7,144	30%	-1%	5%
Total Assets	24,899		24,778		24,211		0%	3%
Long-term & Short-term Loans	4,324	17%	4,904	20%	4,390	18%	-12%	-1%
Capital	4,512	18%	4,512	18%	4,512	19%	0%	0%
Total Liabilities	13,853	56%	11,928	48%	13,602	56%	16%	2%
Total Equity	11,046	44%	12,849	52%	10,609	44%	-14%	4%



Consolidated Statements of Cash Flows

Unit: NT\$ M

Description	Q2 2022	Q1 2022	Q2 2021
Cash Flows from Operating Activities	685	(21)	674
Cash Flows From Investing Activities	(309)	(657)	(422)
Cash Flows from Financing Activities	(724)	1,035	(233)
Net Increase in Cash and Cash Equivalents	(346)	356	20
Cash and Cash Equivalents at Beginning of Year	5,022	4,665	5,864
Cash and Cash Equivalents at End of the year	4,676	5,022	5,884



Significant Financial Ratios

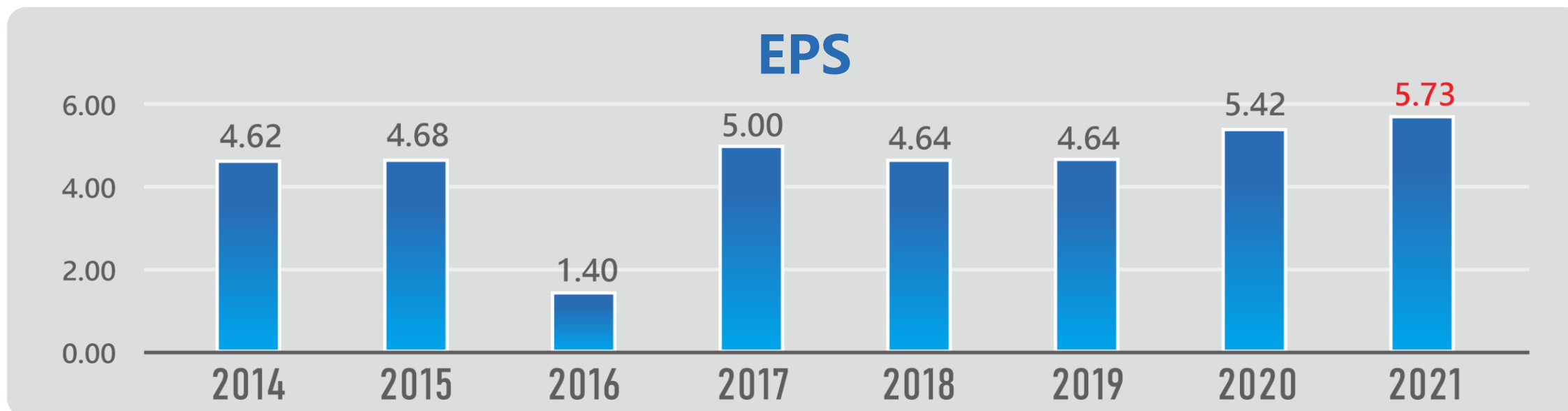
Unit: %

		2022Q2	2022Q1	2021Q4	2021Q3	2021Q2
Profitability Indicators	ROA	2	3	3	3	3
	ROE	5	6	6	6	5
	Gross Margin Rate	32	32	34	36	36
	Operating Margin Rate	15	15	18	19	19
	Net Income Rate	15	19	19	18	18
Growth Indicators	Revenue Growth	1	-	9	-1	-2
	EPS Growth Rate	-19	-1	14	0	5
Solvency Indicators	Current Ratio	89	106	123	144	123
	Quick Ratio	77	91	106	119	106
	Debt Ratio	56	48	49	51	56
Corporate Value Multiplier	EV/EBITDA	51	46	46	44	44



High Dividend Payout Ratio

Year	2014	2015	2016	2017	2018	2019	2020	2021
Cash	3.5	4.0	4.0	3.5	4	4	5	5
Stock	0.15	0	0	0	0	0	0	0
Pay Out Ratio (%)	79.0	85.5	285.7	70	86.2	82.5	92.3	87.2





03

Business Outlook

- Good Life for Communities
- All-Inclusive Solutions for the Stores
- New Trend : Smart City
- Cyber Security : Your Trustworthy Protector
- ESG for Beautiful Future



中保科技集團
TAIWAN SECOM GROUP

Good Life for Communities



樓下我守護



樓上交給我

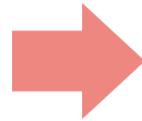


Good Life - Service is online!

Aim to become the largest life service management platform in Taiwan



Taiwan Secom AIoT



中保好生活

Smart Community
Cloud Software



Good Life APP

It represented Taiwan Secom Group has entered The innovative life service platform integrates OMO.



Life Solutions

Full range of services from "hardware" to "community cloud software" to bring new growth momentum.



Expanding the Number of Households Customers

There will be 1,500 community-based services throughout Taiwan, benefiting more than 25,000 households.



All-Inclusive Solutions for the Stores

智慧商店解決方案

店務管理

店內大小事 輕鬆管理 即時處理

數位管理系統



智慧控制鐵捲門



災害管理

預防災害發生 減低財務損失

各式偵測感知器材



偵煙感知器



偵熱感知器



瓦斯感知器



遮斷閥



中保網路哨兵

INTERNET SECURITY

資訊安全防護服務

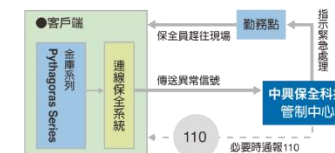
安全防盜

24小時即時連線 確保財產安全

智慧防盜保全系統



金庫系列



影像監視

全面監看每個角落

智慧影像監控系統



門禁管理

掌握每個門出入狀況

Dr.ID 門禁考勤管理系統

情境連動的電子鎖



全功能/智慧電子鎖



指靜脈辨識機



臉型辨識機



門禁考勤機



All-Inclusive Solutions for the Stores

– Coming Future

We will try to join all the customers of Taiwan Secom

Group on the shared platform, and to be the

consultant for customers' business opening plans.





Extend the Service, Build Smarter City



Smart Individuals

Minibond A-GPS
Location Assistance
Service

Smart Elderly Care



Smart Homes

AED Equipment

Unmanned Security

Smart door
locking

Wireless Heat
and Smoke Detector



Smart Business

Secom UTM
Inter Security

Cloud POS Store
Management System

CCTV Monitor



Digital Service experiences

Integrated
E-Commerce
platform

New Retail
O2O Service



Smart Building

Integrated E&M
Engineering Solution

Smart Parking



Smart City

Large Perimeter
Security Management

Smart Traffic Network

Smart Disaster
Prevention Solutions



New Trend : Smart City

School

監視系統建置、汰舊換新
入闖期間監視及門禁控管
人型偵測系統加強外圍防護
即時告警、防止入侵



Communities

中保好生活
電動車充電
監視門禁及影視對講機系統
停車管制



Factory

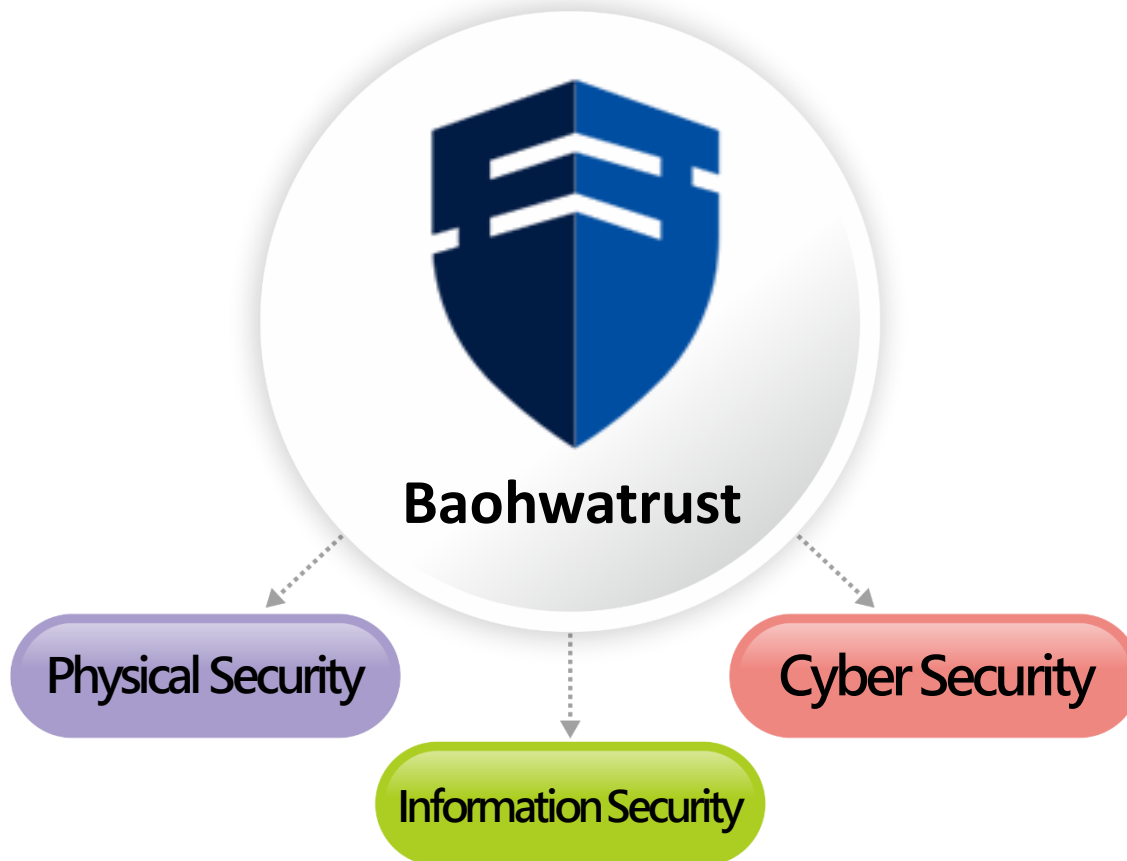
廠區周界AI智能系統
AI智能車辨及人形辨識系統
廠區制高點裝置球機全時監控
新型防災設備





Baohwatrust is the Protector of Smart City

Build the safe and reliable AIoT life.



Goal :

Develop Cyber-Physical Systems and become the leading brand of virtual-real integration security.



Found by Secom and CHT Security



Stronger Together for Information Security

Cyber Security



中華資安國際
CHT Security

- IT&OT Netcom Security Expert
- Information Security Expert
- R&D for our own Products
- Information Security Intelligence

Physical Security



中興保全科技
TAIWAN SECOM COMPANY LTD.

- Access: Security System and AIoT Platform
- Field: Smart Home ,City and Town
- Physical Security Expert



Baohwatrust

Security system and its extended AIoT platform, information system and information security integration planning and construction



Target Customer and Core Technology for Baohwatrust

Technology and Product

Information Security Check

Information Security
Monitoring

Information Security
Product

Endpoint Security Products

Information Security
Consultant



Baohwatrust

Target Customer

Smart City, Community, Home

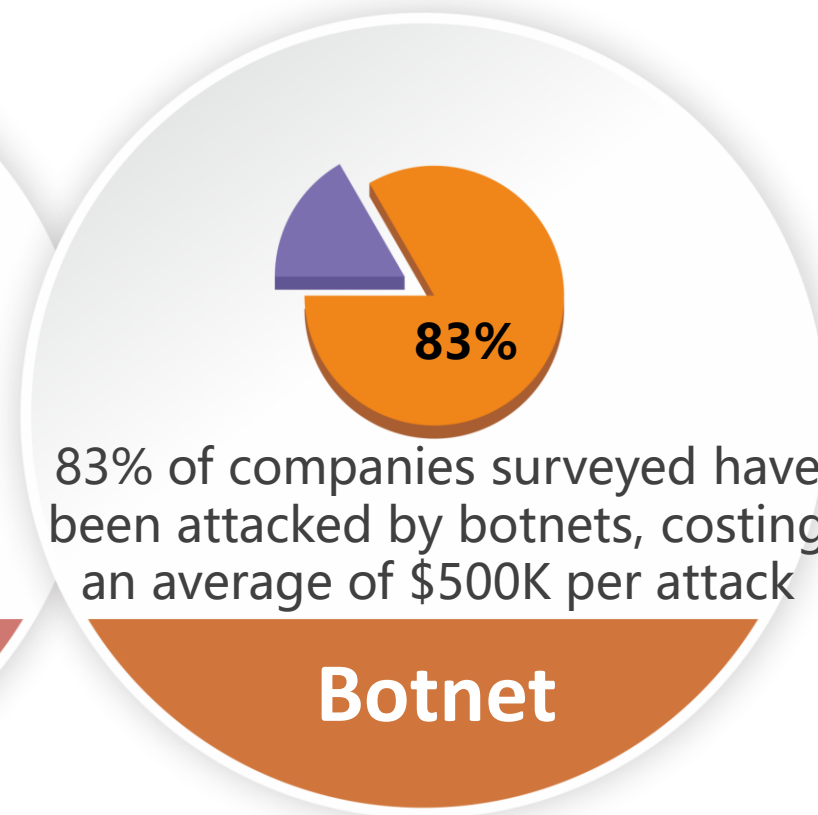
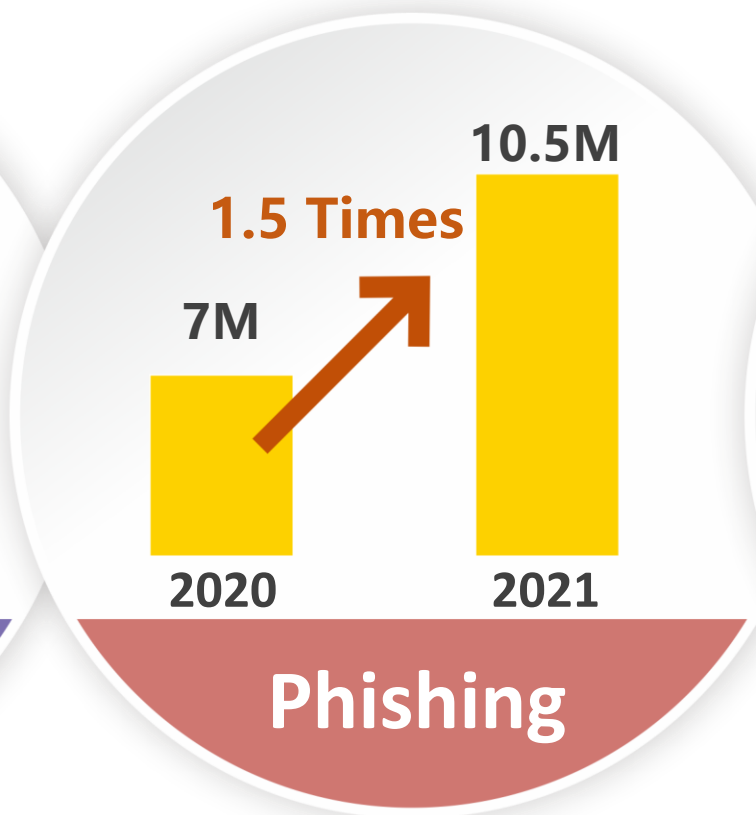
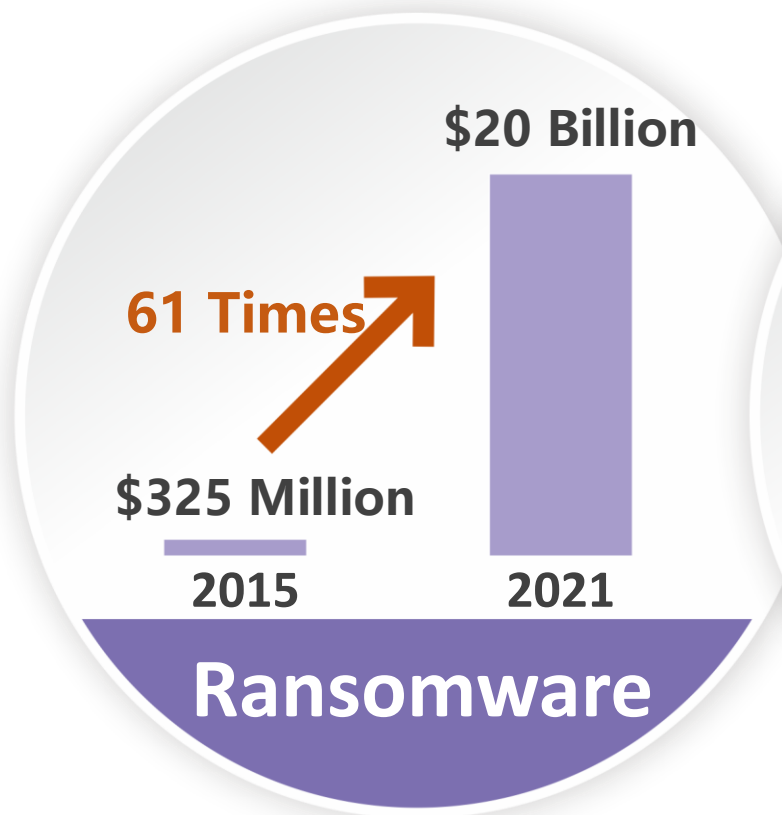
Digitally Transforming
Government and Enterprise

Small and Medium Enterprise

IoT Device Supplier



Information Security Issues Increase





External Analysis of Information Security Industry

policy driven

Political

The government promotes "information security is national security 2.0"
Information security is included in six core strategic industries

Social

threats soar

Smart home, smart building, telemedicine and so on enters life cause Information security issues arise

demand growing

Enterprises develop digital transformation and make AIoT/CPS face more severe security challenges

Economic

Technological

new opportunities

The development of new technologies bring new demands





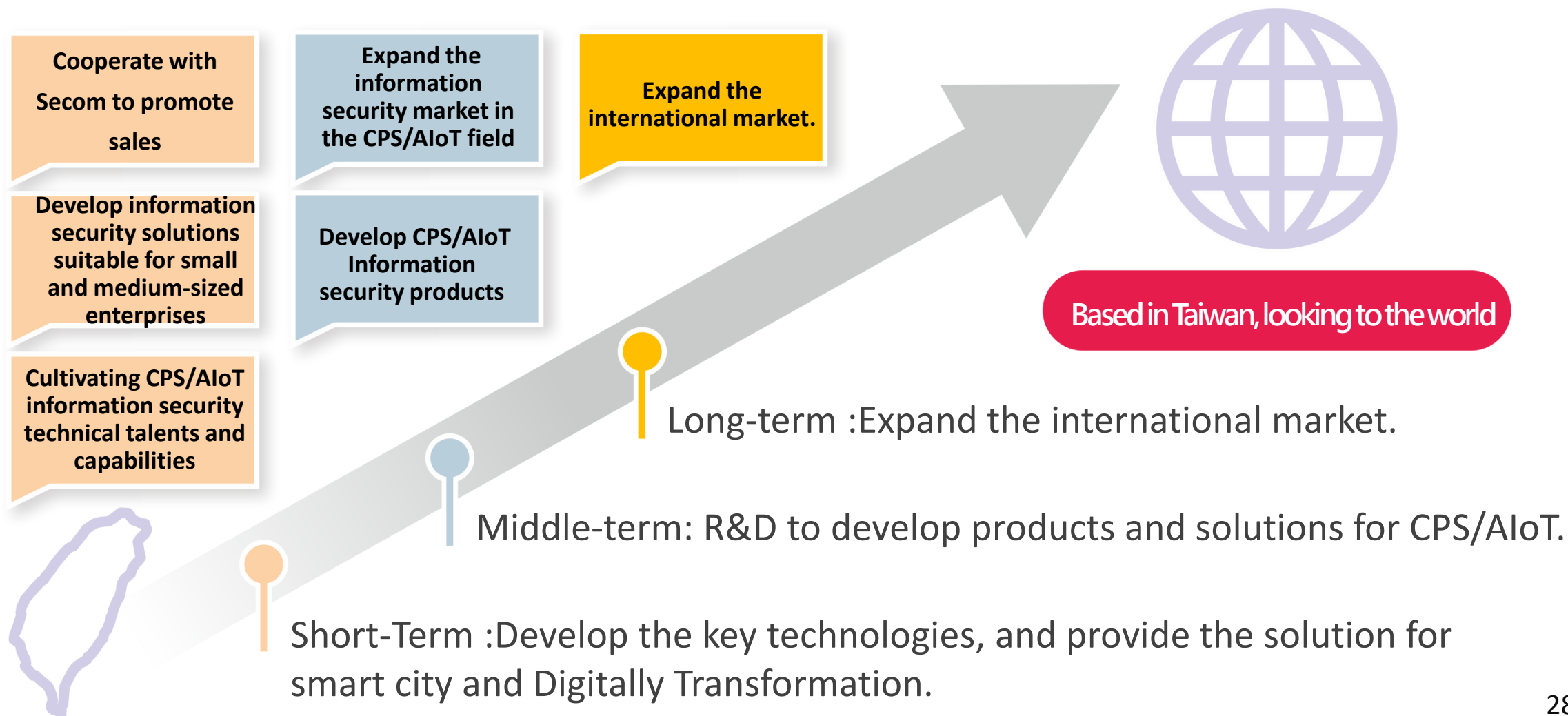
Baohwatrust's Business Strategy



Become the Leading Brand of Information Security in Alot.



Baohwatrust's Growing Strategy





中保科技集團
TAIWAN SECOM GROUP

ESG for Beautiful Future



中保科技集團
TAIWAN SECOM GROUP



SUNSEAP

結合安全保障與智慧科技邁向零碳排

Sunseap Solutions Taiwan Limited helps corporations to make safer, smarter and carbon-free transformation of energy come true.



EV100

RE100

EP100

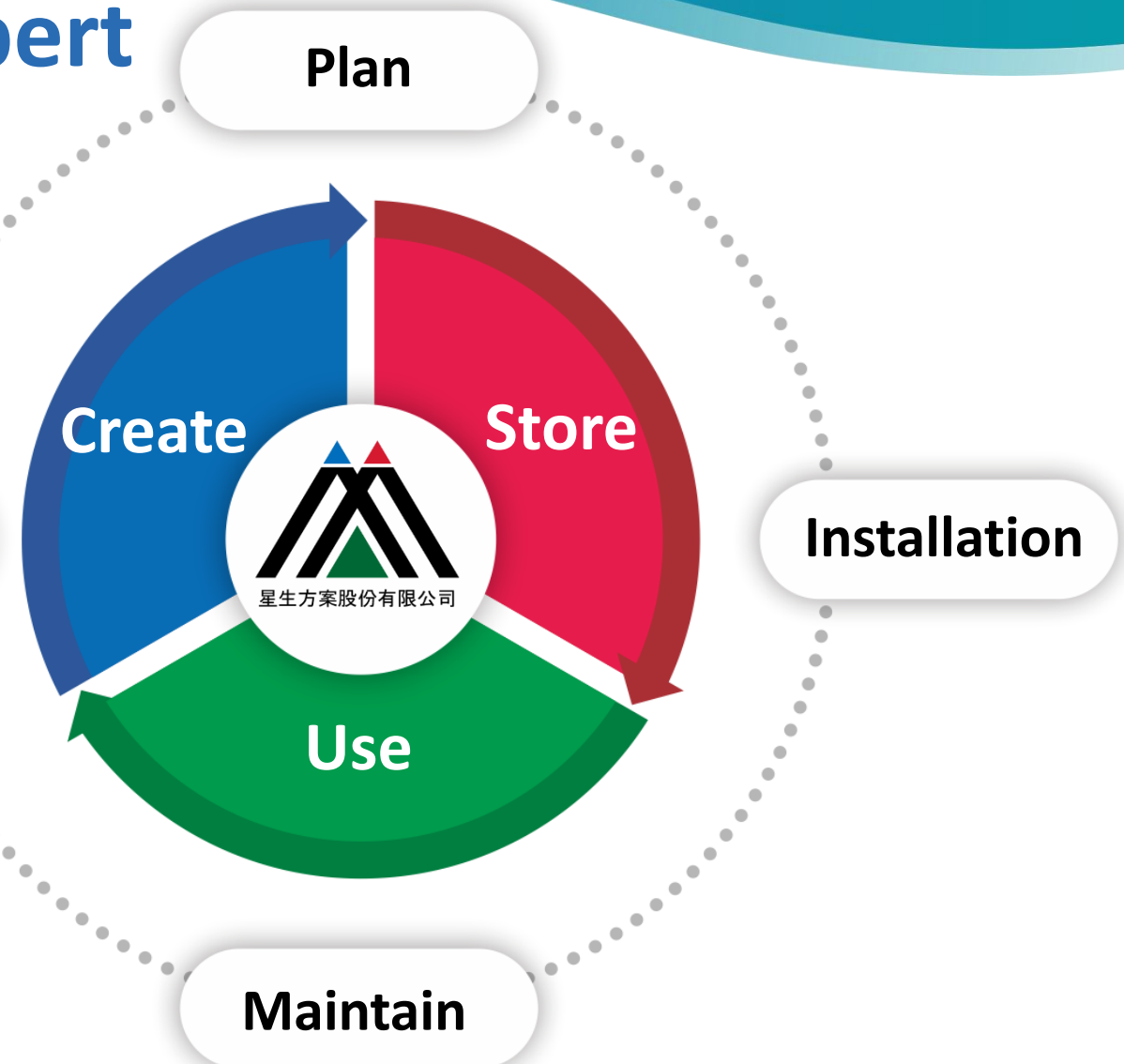


TAIWAN SECOM is the Expert of Managing Energy



- Energy Storage System
- Uninterruptible Power System
- Energy Management System
- Electric Vehicle Charging Station and Eco-friendly System Installing Service

Management
Solution





Store Energy



Energy Storage System

- Renewable generating system
- Balance the supply and demand
- 5.5kW output
- Auto Transfer Switch

Taiwan Secom is your guard of energy.



Use energy

Charging Station



Sites



commercial fleet



residential area



parking lots



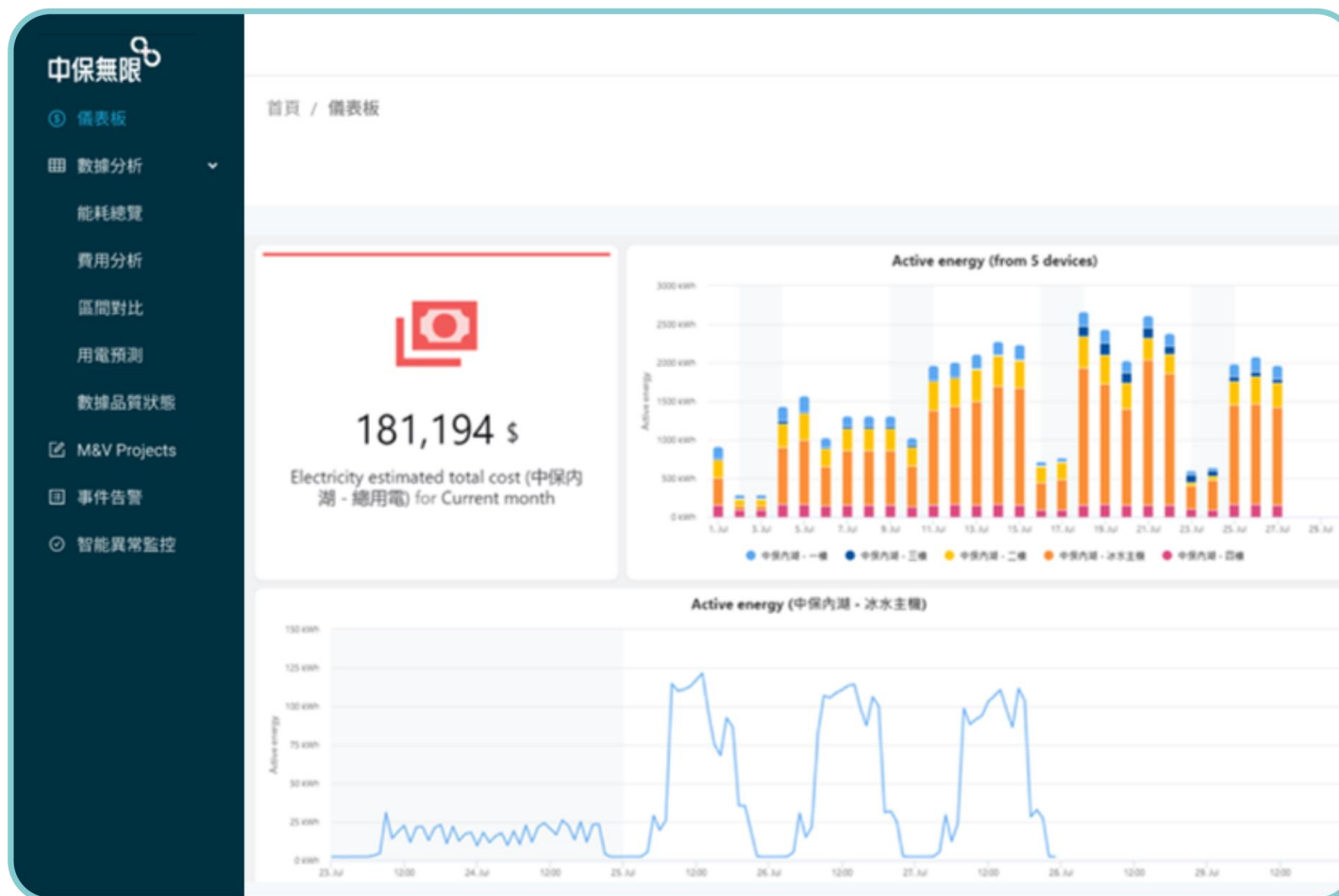
service area



commercial area



Use energy



EMS



星生方案股份有限公司

- ◆ Monitor the power consumption of equipment
 - ◆ Trouble shooting
 - ◆ Protect equipment
 - ◆ Save energy
- Help enterprises to reduce the cost of electricity consumption, and combined with the property management system of Secom to calculate exactly for carbon emission



中保科技集團
TAIWAN SECOM GROUP



中保科技集團

**ESG for Sustainability,
and Leading the Future of Smart City**



04





THANK YOU