



中保科技集團
TAIWAN SECOM GROUP

Investor Conference Financial Results

Ticker Symbol: 9917

Disclaimer

- The contents of this presentation have been prepared in accordance with the audited financial statements, and the financial statements have been prepared in accordance with IFRS, and the complete contents and data are based on the financial statements.
- The actual results of operations, financial condition and results of operations of the Company in the future may differ from the forecasted information. This may be due to a variety of known or unknown risks or uncertainties.
- Except as required by law, the Company is not obligated to proactively update the presentation of its future outlook in response to the generation of new information or the occurrence of future events.



AGENDA

Agenda

- ▶ **01 Welcome Remarks**
Frank Lin, Vice Chairman
- ▶ **02 Financial Results**
Kim Chang, Spokesperson
- ▶ **03 Business Outlook**
Frank Lin, Vice Chairman
- ▶ **04 Q & A**

01

Welcome Remarks

- Group Profile
- Revenue Distribution

中保科技集團

智慧商業



[中興保全智慧宅管]



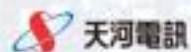
衛星定位協尋服務



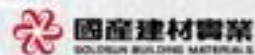
智慧商管



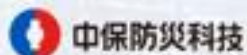
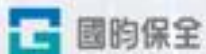
智慧城市/智慧建築



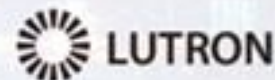
中保通運



立捷國際



智慧居家/智慧個人

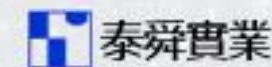


中保資通

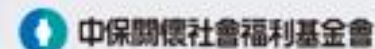
MyVITA



中保好生活



社會回饋



Group Profile



中保科技集團
TAIWAN SECOTEC GROUP



1977
established



1993
listed on
TWSE



Over 30
related
companies



2022.03.31
market value
49.2 Billion



2021 the group
revenue over
14.1 Billion

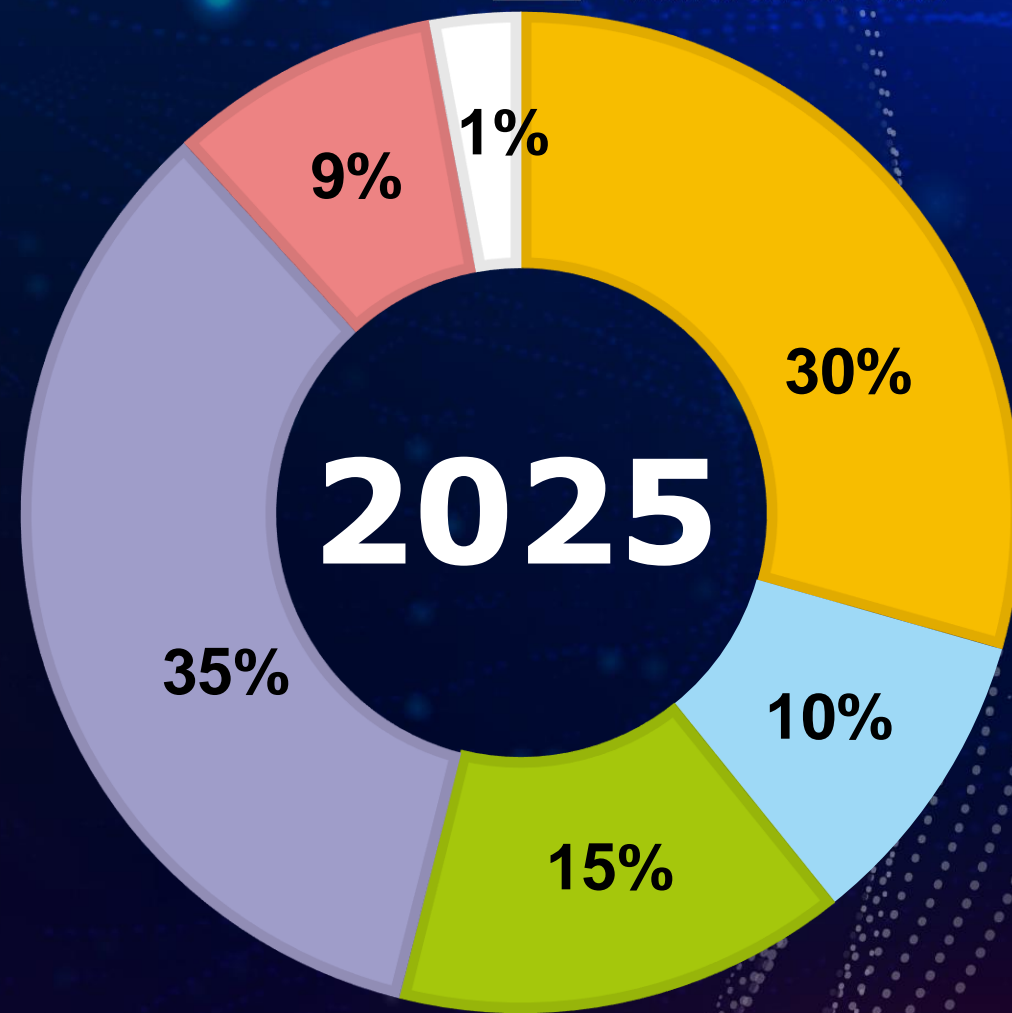
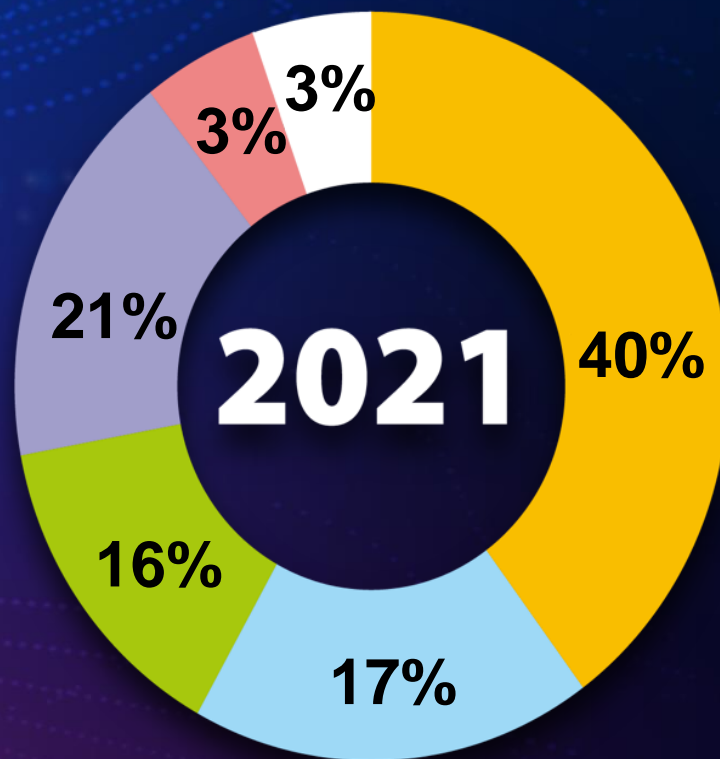
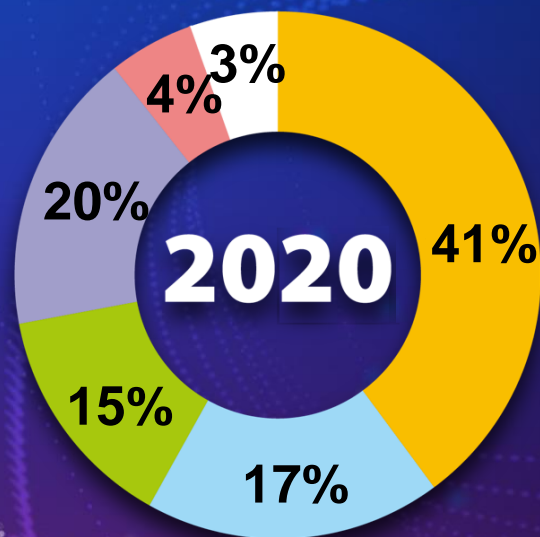


the clients of
group over
600 Thousand

Revenue Distribution



中保科技集團
TAIWAN SECOP GROUP



2021 Service Capacities



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TAIWAN SECOP GROUP



Number of served customers more than 600,000 all over the group

Category	Company	Clints
F&B	Ching-Dian Tech Co., Ltd. Transasia Catering Services Co., Ltd. Living Plus Food & Beverage Co., Ltd.	140,000 members
Healthcare	Lee Way Co., Ltd.	20,000 AED Units
Living	Taiwan Secom Co., Ltd. Leebao Security Co., Ltd. Gowin Building Management and Maintenance Company	230,000 Accounts 10,000 ATMs 250 Managing Buildings
Parking & Logistics	Gowin Parking Co., Ltd./ Goldsun Express & Logistics Co., Ltd.	200,000 parking spaces 20,000 board storage spaces



A comprehensive service and transportation network throughout Taiwan

Category	Company	Number
Armor Cash Carrier	Leebao Security Co., Ltd.	330
Security Service Vehicle	Taiwan Secom Co., Ltd.	330
Service Bikes	Taiwan Secom Co., Ltd. /Gowin Building Management and Maintenance Company	880
Dump Truck	Goldsun Express & Logistics Co., Ltd. /Goldsun Co., Ltd.	350
Concrete Mixer Truck	Goldsun Co., Ltd.	340
Total		2,230

02

2021 Financial Results

- Financial Statements
- Revenue Percentage of Core Businesses of Taiwan Secom Group
- Dividend Policy

Consolidated Income Statements

Unit: NT\$ M



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TAIWAN SECOM GROUP

	2021	2020	YoY%
Sales	14,135	13,706	3.1%
Gross Margin	5,034	5,009	0.5%
Gross Margin Rate %	36%	37%	
Operating Expenses	2,368	2,369	
Operating Expenses Rate %	17%	18%	
Operating Profit	2,666	2,640	1.0%
Operating Margin Rate %	19%	19%	
Net Income	2,579	2,437	5.8%
Net Income Rate %	18%	18%	
EPS	5.73	5.42	5.7%

Consolidated Balance Sheets

Unit: NT\$ M



中保科技集團
TAIWAN SECOM GROUP

	2021.12.31	%	2020.12.31	%	YoY%
Cash and Cash Equivalents	4,665	20%	5,509	24%	-15%
Current Assets	8,472	36%	8,894	38%	-5%
Investments accounted for using equity method	4,112	17%	3,612	16%	14%
Property, Plant and Equipment	7,178	30%	7,067	31%	2%
Non-current assets	15,140	64%	14,275	62%	6%
Total Assets	23,613		23,169		
Long-term & Short-term Loan	3,736	11%	3,766	15%	-1%
Capital	4,511	19%	4,511	19%	
Total Liabilities	11,594	49%	11,471	50%	
Total Equity	12,019	51%	11,699	50%	

Significant Financial Ratios



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TAIWAN SECOM GROUP

	2021	2020	2019	2018
Profitability Indicators				
ROA	11	11	10	10
ROE	22	21	20	20
Gross Margin Rate	36	37	36	37
Operating Margin Rate	19	19	19	19
Net Income Rate	18	18	16	16
Growth Indicators				
Revenue Growth	3	2	0	3
EPS Growth Rate	6	12	5	7
Solvency Indicators				
Current Ratio	123	132	103	104
Quick Ratio	106	116	94	93
Debt Ratio	49	50	50	48
Corporate Value Multiplier				
EV/EBITDA	12	10	11	12

Consolidated Statements of Cash Flows



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TAIWAN SECOT GROUP

Unit: NT\$ M

Description	2021	2020
Cash Flows from Operating Activities	3,269	3,485
Cash Outflows From Investing Activities	(1,358)	(1,427)
Cash Outflows from Financing Activities	(2,755)	(2,864)
Net Increase in Cash and Cash Equivalents	(844)	(805)
Cash and Cash Equivalents at Beginning of Year	5,509	6,315
Cash and Cash Equivalents at End of the year	4,665	5,509

Revenue Percentage of Core Businesses of Taiwan Secom Group



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TAIWAN SECOM GROUP

Name/Main Business	Revenue		YoY
	2021	2020	
Taiwan Secom Co., Ltd. - Security System Service	7,008	6,833	3%
Kuohsing Security Co., Ltd. - Buildings Security Guarding Service	1,231	1,208	2%
Gowin Building Management Co., Ltd. - Building and Parking Management	1,621	1,514	7%
Goldsun Express & Logistics Co., Ltd. - Sand and gravel transport & Logistics	1,106	999	11%
Lee Bao Security Co., Ltd. - Cash in transit and ATM Services	1,012	976	4%
Goyun Security Co., Ltd. - Buildings Security Guarding Service	791	766	3%
Brighton Technology and Engineering Co., Ltd.- Electrical and Mechanical Engineering,	549	481	14%
Lee Way Electronics Co., Ltd. -AED and Healthcare Services	268	255	5%

High Dividend Payout Ratio

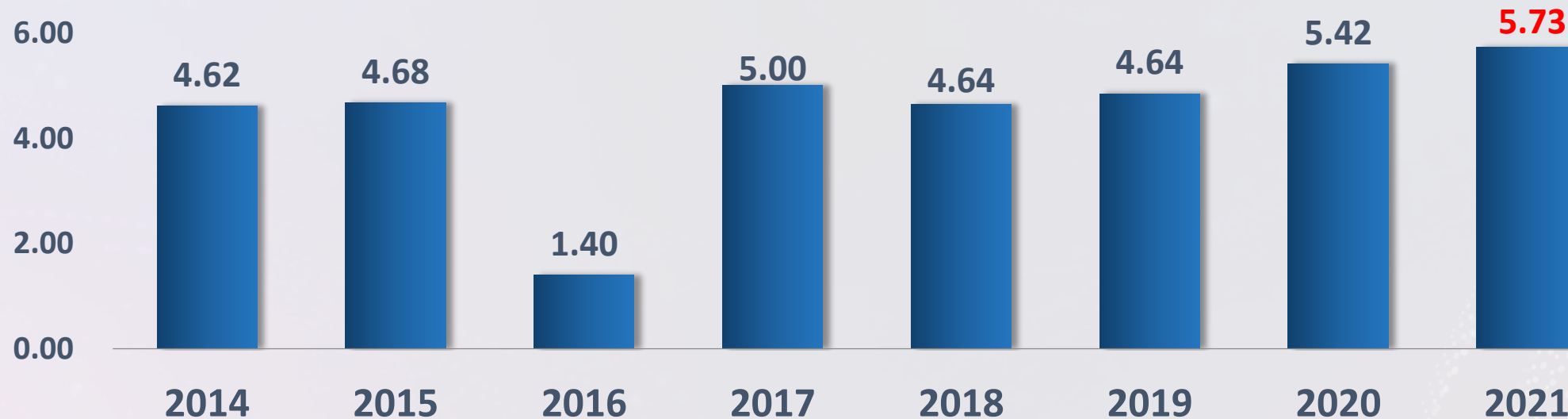


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Year	2014	2015	2016	2017	2018	2019	2020	2021
Cash	3.5	4.0	4.0	3.5	4	4	5	5
Stock	0.15	0	0	0	0	0	0	0
Pay Out Ratio (%)	79.0	85.5	285.7	70	86.2	82.5	92.3	87.2

EPS

EPS



03

Business Outlook

- Good Life for Communities
- All-Inclusive Solutions for the Stores
- New Trend : Smart City
- ESG for Beautiful Future

Good Life for Communities



樓上交給我



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TAIWAN SECOM GROUP



樓下我守護

Good Life - Service is online!



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Aim to become the largest life service management platform in Taiwan



Good Life APP

It represented Taiwan Secom Group has entered The innovative life service platform integrates OMO.

Life Solutions

Full range of services from "hardware" to "community cloud software" to bring new growth momentum.

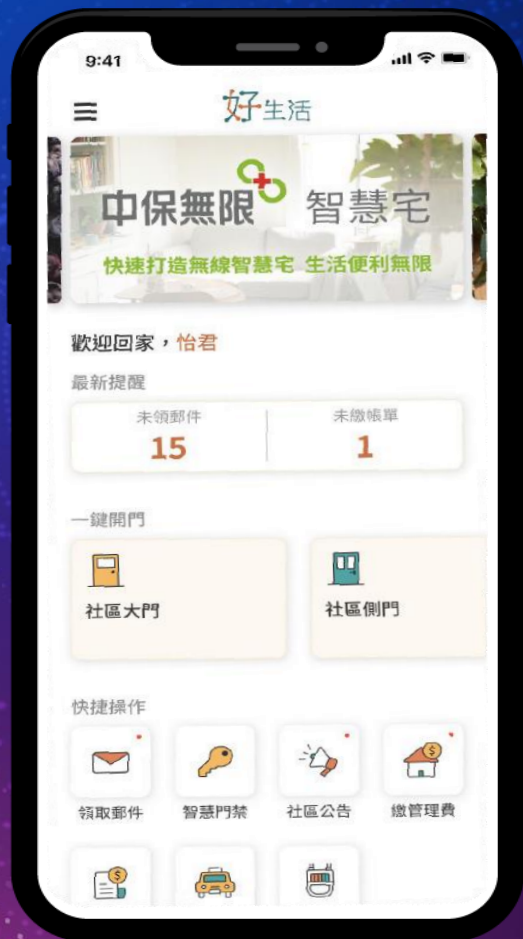
Expanding the Number of Households Customers

There will be 1,500 community-based services throughout Taiwan, benefiting more than 25,000 households.

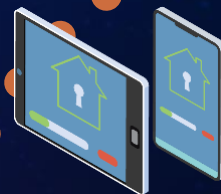
Expanding the Services



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Door Opening



License Plate Recognition



Food delivery



Elevator Controlling



Accounting



Maintaining



ESG for Beautiful Future



Carbon Neutral
become the talk of
the town worldwide

EV100

RE100

EP100



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SUNSEAP

Combine safety and technology
to be net zero emissions.



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Sunseap Solutions Taiwan Limited helps corporations to make safer, smarter and carbon-free transformation of energy come true.

TAIWAN SECOM is the expert of managing energy



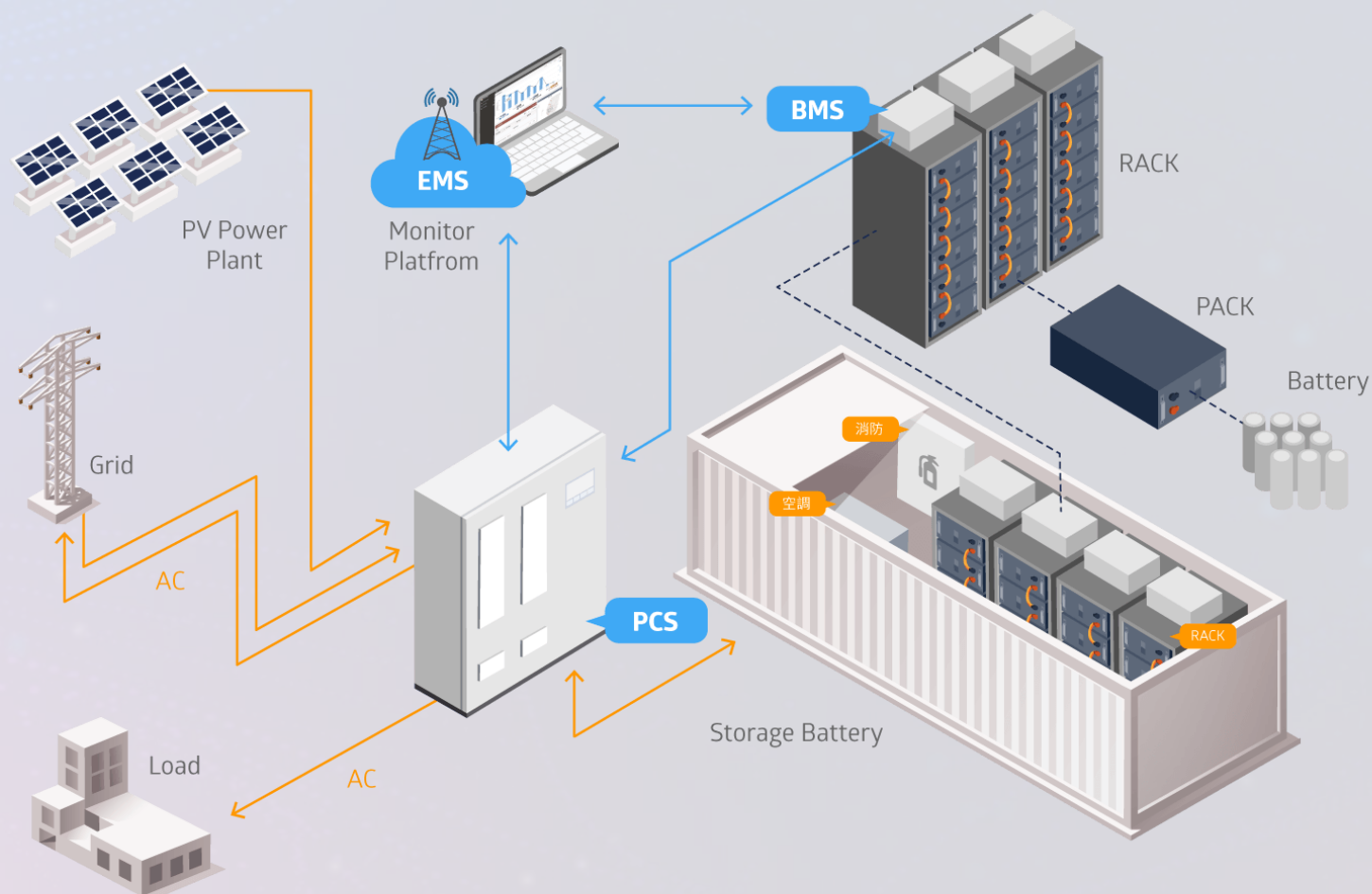
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Management
Solution



- Energy Storage System
- Uninterruptible Power System
- Energy Management System
- Electric Vehicle Charging Station and Eco-friendly System Installing Service

Energy Management System



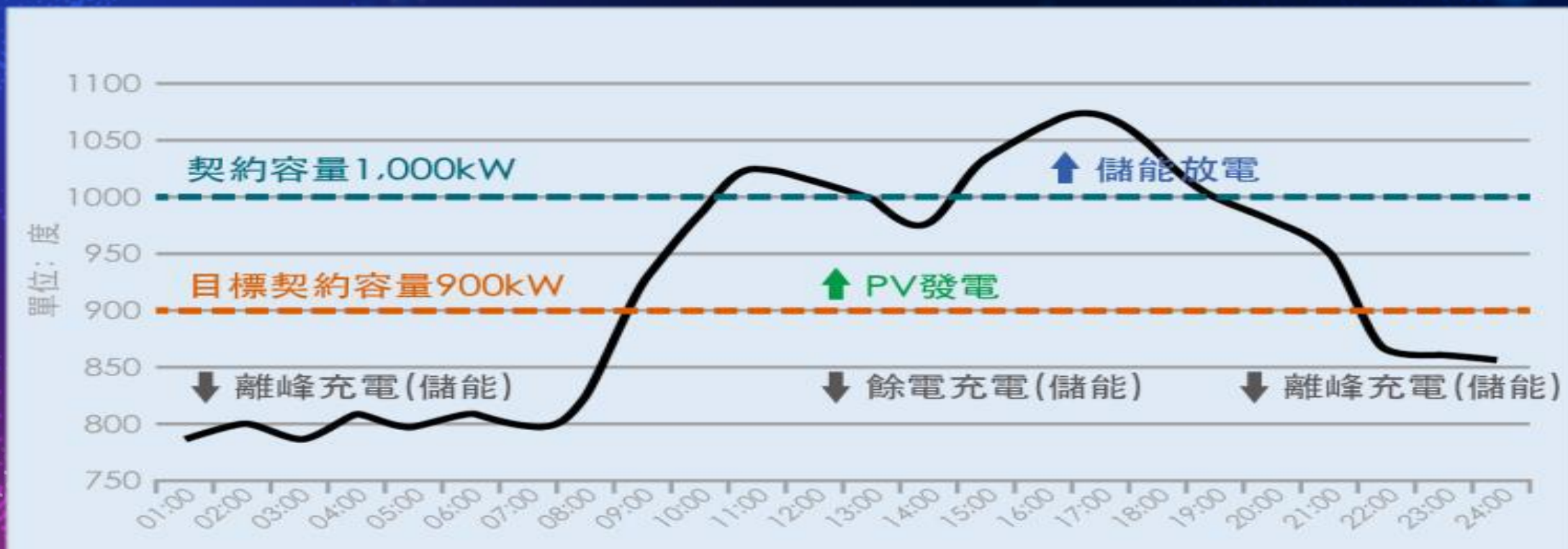
Store Energy



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The Benefit of Energy Storage System

1. Avoid using electricity on peak hours to manage the fee.
2. Charge on off-peak period and use the storage energy on peak hours.
3. Uninterruptible Power Supply to avoid shutdown.



Store Energy



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Energy Storage System

- Renewable generating system : four solar panels input.
- Balance the supply and demand : commercial power input.
- 12kW battery
- 5.5kW output
- Auto Transfer Switch

Taiwan Secom is your guard of energy.

Use energy



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Charging Station



Sites



commercial fleet



residential area



parking lots



service area



commercial area

The sales of electric vehicle grow strongly in Taiwan on 2022.



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year	Forecast of the all the vehicle sales worldwide	Forecast of the EV sales worldwide
2022	90,329,000	12,897,000
2023	92,496,000	17,244,000

The sales of EV grow strongly in Taiwan





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中興保全科技

Your Smart Life Partaner

A large, circular graphic with a white background and a blue border. Inside the circle is a stylized, 3D architectural drawing of a modern building with many sharp, angular lines and a central spire. The number "04" is superimposed in the center of the circle in a large, bold, dark blue font.

04

Q&A



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THANK YOU